HOME PROTECTOR

Level Term Life Insurance to Age 95 with 15-20-25-30 Year Level Premium Period Policy Form No. 3274 (AA, OL, PA, PS)

Level Term Life Insurance to Age 95
with 20-25-30 Year Level Premium Period
with Return of Premium

Policy Form No. 3482 (AA, OL, PA, PS)

AGENT GUIDE FOR AGENT USE ONLY

All products and riders not available in all states.

Please check with the State Approval Grid on the Company website or check with the Home Office New Business Agent Support at (800) 736-7311 (menu prompt 1, 1, 1) for other state approvals.

3343(4/23) CN16-111

COMPANY CONTACT INFORMATION

For the quickest, most effective way to reach someone for assistance in one of our service departments by phone, please follow the automated numerical prompts after dialing our main toll-free number (800) 736-7311. The following is a list of prompts that can be pressed to reach the various departments; along with the departmental email addresses and fax numbers:

| DEPARTMENT | PROMPTS: | EMAIL | FAX |
|----------------------------|----------|-----------------------|----------------|
| Agent Contracting | 113 | contracting@aatx.com | (254) 297-2110 |
| Commissions | 114 | commissions@aatx.com | (254) 297-2126 |
| Client Experience | 117 | cx@aatx.com | (254) 297-2105 |
| New Business Agent Support | 111 | underwriting@aatx.com | (254) 297-2101 |
| Policy Issue | 111 | policyissue@aatx.com | (254) 297-2101 |
| Supplies | 116 | supplies@aatx.com | (254) 297-2791 |
| Underwriting | 111 | underwriting@aatx.com | (254) 297-2102 |
| Technical Support Helpdesk | 2808 | helpdesk@aatx.com | (254) 297-2190 |

Not Sure Who To Call? Contact our New Business Agent Support: (800) 736-7311, prompts: 1 1 1

| Items to Send | Website | Fax |
|---|---|-----------------|
| New Business Applications (completed on paper) | www.insuranceapplication.com (select 'AppDrop') | (254) 297-2100* |
| New Business Applications (Mobile Application) | www.insuranceapplication.com (select 'Mobile Application') | N/A |
| New Agent Contracts | www.insuranceapplication.com/contractdrop | (254) 297-2110 |

^{*} Be sure to include a Fax Application Cover Page.



Want to Chat With Us? Go to the Marketing Sales page of your agent portal on the Company website and click on the department you need (Agent Contracting, Claims, Client Experience (In-Force Policies), Commissions, New Business and Marketing Support, Risk Assessments, and Technical Support Helpdesk).



General Delivery P.O. 2549 Waco, TX 76702 **Overnight** 425 Austin Ave. Waco, TX 76701



www.americanamicable.com www.occidentallife.com www.pioneeramerican.com www.pioneersecuritylife.com

Access product information, forms, Agent E-file, and other valuable information at the Company websites.

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HOME PROTECTOR PLAN DESCRIPTION

Home Protector is a simplified issue term to age 95 life insurance plan with 15, 20, 25, & 30 year level premium periods. Also available as a Return of Premium (ROP) (where approved) for the 20, 25, & 30 year level premium periods. The premiums are guaranteed to remain level for the period selected.

APPLICATION AND REQUIRED FORMS

Application Form No. 3491

Company specific with state exceptions.

Disclosure for the Terminal Illness Accelerated Death Benefit Rider, Form No. 9474 (AA, OL, PA, PS); or 3575-D in California This disclosure statement must be presented to the applicant at point-of-sale. For California, please refer to Form No. 3672-CA for rider details.

Disclosure for the Accelerated Benefits Rider-Confined Care, Form No. 9675 (AA, OL, PA, PS)

This disclosure statement must be presented to the applicant at point-of-sale.

Disclosure for the Accelerated Living Benefit Rider, Form No. 9543 (AA, OL, PA, PS); In CA Form 3576-D

This disclosure statement must be presented to the applicant at point-of-sale if applying for the Critical Illness Rider. (The states of MA & WA require this disclosure form to be signed by the applicant and submitted with the application.) For California, please refer to Form No. 3703-CA for rider details.

Chronic Illness Accelerated Death Benefit Rider Disclosure Statement, Form No. 3579-D

This disclosure statement must be presented to the applicant and the agent must certify that it has been presented. Availability and terms may vary by state, see rider for complete details.

Replacement Form

Complete all replacement requirements as per individual state insurance replacement regulations.

HIPAA, Form No. 9526

This form must be submitted with each application.

POLICY SPECIFICATIONS

| Issue Ages (age last) | 15 Year Level Premium | Ages 20 - 65 | | | |
|-----------------------|---|--------------|--|--|--|
| issue Ages (age last) | 20 Year Level Premium | Ages 20 – 60 | | | |
| | 25 Year Level Premium | Ages 20 – 55 | | | |
| | 30 Year Level Premium | Ages 20 – 50 | | | |
| | 20 Year ROP | Ages 20 – 60 | | | |
| | 25 Year ROP | Ages 20 – 55 | | | |
| | 30 Year ROP | Ages 20 – 50 | | | |
| Minimum Face Amount | \$25,000 face amount or \$25.00 monthly premium (excluding riders), whichever is greate | | | | |
| Maximum Face Amount | Ages 20 - 45 | \$500,000 | | | |
| | Ages 46 - 65 | \$300,000 | | | |
| Rate Classes | Unisex | | | | |
| | Tobacco/Non-Tobacco | | | | |
| Modal Factors | Monthly | .088 | | | |
| | Quarterly | .262 | | | |
| | Semi-Annual | .519 | | | |
| Policy Fee | \$80.00 (fully commissionable) | | | | |
| Underwriting | Simplified Issue, underwritten standard through table 4. NOT GUARANTEED ISSUE. | | | | |

Mortgage Requirement:

To be eligible for this plan, a current mortgage is required regardless of the date originally taken or refinanced. If either of the following potential applicants is on the mortgage, or deed of trust, both may apply. Domestic partners, common law couples, significant others, and engaged couples may be eligible if both have lived in the home to which the mortgage applies for a minimum of 3 months, share in the economy of that home, and a loss of either would create a financial hardship on the other. A single parent with a grown child/children living at home does not fit our definition of a couple. As part of this requirement, Section D of the application 'Complete Mortgage and Employment Information' must be completed.

Conversion Privilege:

| Non-ROP | As long as the Policy is in force by payment of premiums, it may be converted to any plan of whole life or endowment insurance that is offered by the Company for conversion as of the Effective Date of the conversion. Conversion is allowed on or before the earlier of: (a) the Expiry Date; or (b) the Policy Anniversary following the Insured's attained age 75; or (c) within 5 years from the Policy Date if later than the Policy Anniversary following the Insured's attained age 75. |
|---------|--|
| ROP | As long as the Policy is in force by payment of premiums, it may be converted to any plan of whole life or endowment insurance that is offered by the Company for conversion as of the Effective Date of the conversion. Conversion is allowed on or before the earlier of the Policy Anniversary on which the level premium period ends, or the Policy Anniversary with the Insured's age 75. |

Evidence of insurability will not be required for conversion. The face amount of the new Policy may not exceed the face amount of the original Policy at the time of conversion and may not be less than the Company's minimum required on the date of conversion for the plan selected.

BENEFITS AND RIDERS not available in all states

Return of Premium Benefit (not available on the 15 year level premium plan)

Accelerated Living Benefit Rider (Critical Illness)*:

Available at 25%, 50%, or 100% acceleration of the Death Benefit. (Up to \$100,000 Critical Illness benefit)

Total Disability Benefit Rider **:

60 day elimination, non-retroactive, monthly benefit 2% of face amount up to \$1500 maximum monthly benefit.

Accident Only Total Disability Benefit Rider**:

60 day elimination, non-retroactive, monthly benefit 2% of face amount up to \$2000 maximum monthly benefit.

Waiver of Premium Disability Agreement*

Waiver of Premium for Unemployment Rider

Children's Insurance Agreement

Accidental Death Benefit Agreement

Level Term Insurance Rider (available on spouse only)

Terminal Illness Accelerated Death Benefit Rider:

Available at no additional premium cost.

Accelerated Benefits Rider - Confined Care:

Available at no additional premium cost.

Chronic Illness Accelerated Death Benefit Rider:

Available at no additional premium cost.

- * Waiver of Premium Disability Agreement cannot be issued on the same Policy with the Critical Illness Rider.
- ** Total Disability Benefit Rider and Accident Only Total Disability Benefit Rider cannot be issued on the same Policy.

LEVEL TERM INSURANCE TO AGE 95 - ANNUAL PREMIUMS PER \$1,000 FULL GUARANTEE

| | 15 Y | 'EAR | 20 Y | 'EAR | 25 YEAR | | 30 YEAR | |
|--------------|-----------------|--------------|-----------------|--------------|-----------------|----------------|-----------------|----------------|
| Issue Age | Non- Tobacco | Tobacco | Non- Tobacco | Tobacco | Non- Tobacco | Tobacco | Non- Tobacco | Tobacco |
| 20 | 1.20 | 2.26 | 1.37 | 2.45 | 1.89 | 2.86 | 2.01 | 3.26 |
| 21 | 1.20 | 2.26 | 1.37 | 2.45 | 1.89 | 2.86 | 2.01 | 3.26 |
| 22 | 1.20 | 2.26 | 1.37 | 2.45 | 1.89 | 2.86 | 2.01 | 3.26 |
| 23 | 1.20 | 2.26 | 1.37 | 2.45 | 1.89 | 2.86 | 2.01 | 3.26 |
| 24 | 1.20 | 2.26 | 1.37 | 2.45 | 1.89 | 2.86 | 2.01 | 3.26 |
| 25 | 1.20 | 2.26 | 1.37 | 2.45 | 1.89 | 2.86 | 2.01 | 3.26 |
| 26 | 1.29 | 2.34 | 1.45 | 2.57 | 1.99 | 3.00 | 2.10 | 3.47 |
| 27 | 1.29 | 2.34 | 1.53 | 2.69 | 2.09 | 3.14 | 2.18 | 3.69 |
| 28 | 1.29 | 2.41 | 1.60 | 2.82 | 2.19 | 3.29 | 2.27 | 3.91 |
| 29 | 1.29 | 2.41 | 1.69 | 2.94 | 2.30 | 3.44 | 2.36 | 4.13 |
| 30 | 1.29 | 2.57 | 1.78 | 3.07 | 2.40 | 3.59 | 2.45 | 4.35 |
| 31 | 1.37 | 2.65 | 1.88 | 3.30 | 2.51 | 3.88 | 2.55 | 4.65 |
| 32 | 1.37 | 2.82 | 1.98 | 3.53 | 2.61 | 4.18 | 2.66 | 4.96 |
| 33 | 1.46 | 2.97 | 2.08 | 3.76 | 2.72 | 4.48 | 2.77 | 5.27 |
| 34 | 1.55 | 3.20 | 2.18 | 3.99 | 2.82 | 4.78 | 2.87 | 5.58 |
| 35 | 1.65 | 3.36 | 2.28 | 4.22 | 2.95 | 5.08 | 3.02 | 5.89 |
| 36 | 1.80 | 3.76 | 2.50 | 4.68 | 3.26 | 5.68 | 3.35 | 6.57 |
| 37 | 1.97 | 4.07 | 2.71 | 5.15 | 3.57 | 6.28 | 3.67 | 7.25 |
| 38 | 2.14 | 4.47 | 2.94 | 5.61 | 3.87 | 6.89 | 3.99 | 7.94 |
| 39 | 2.29 | 4.95 | 3.16 | 6.08 | 4.16 | 7.50 | 4.32 | 8.62 |
| 40 | 2.52 | 5.34 | 3.37 | 6.53 | 4.47 | 8.11 | 4.64 | 9.31 |
| 41 | 2.76 | 5.89 | 3.67 | 7.28 | 4.92 | 8.94 9.77 | 5.12 | 10.29 |
| 42 | 3.00 | 6.37 | 3.96 | 8.03 | 5.37 | ł | 5.61 | 11.27 |
| 43 | 3.24 | 6.93 | 4.25 4.54 | 8.78 9.52 | 5.82 6.26 | 10.60 | 6.09 | 12.25 13.23 |
| 44 | 3.56 | 7.47 8.03 | 4.54 | 10.27 | 6.80 | 11.43 12.27 | 6.57 7.08 | 14.22 |
| 46 | 4.31 | 8.82 | 5.40 | 11.12 | 7.62 | 13.46 | 7.08 | 15.39 |
| 46 47 | 4.73 | 9.61 | 5.92 | 11.12 | 8.43 | 14.65 | 8.57 | 16.66 |
| 48 | 5.25 | 10.41 | 6.44 | 12.83 | 9.26 | 15.84 | 9.42 | 18.03 |
| 49 | 5.67 | 11.20 | 6.96 | 13.69 | 10.07 | 17.03 | 10.37 | 19.52 |
| 50 | 6.18 | 12.07 | 7.48 | 14.56 | 10.90 | 18.23 | 11.40 | 21.13 |
| 51 | 6.79 | 12.94 | 8.28 | 15.88 | 11.82 | 19.80 | 11.40 | 21.10 |
| 52 | 7.40 | 13.80 | 9.08 | 17.20 | 12.82 | 21.5 | | |
| | | | | | | | | |
| 53 | 7.90 | 14.76 | 9.89 | 18.53 | 13.91 | 23.35 | | |
| 54 | 8.60 | 15.71 | 10.70 | 19.85 | 15.09 | 25.36 | | |
| 55 | 9.20 | 16.66 | 11.51 | 21.19 | 16.38 | 27.55 | | |
| 56 | 9.87 | 17.69 | 13.01 | 23.84 | | | | |
| 57 | 10.55 | 18.72 | 14.70 | 26.82 | | | | |
| 58 | 11.22 | 19.75 | 16.60 | 30.18 | | | | |
| 59 | 11.88 | 20.86 | 18.76 | 33.95 | | | | |
| 60 | 12.56 | 21.88 | 21.20 | 38.20 | | | | |
| | | | 21.20 | 30.20 | | | | |
| 61 | 14.11 | 25.39 | | | | | | |
| 62 | 15.86 | 29.45 | | | | | | |
| 63 | 17.82 | 34.17 | | | | | | |
| 64 | 20.02 | 39.65 | | | | | | |
| 65 | 21.20 | 46.00 | | | | | | |

[•] Issue Ages — based on age last birthday

[•] Modal Factors — Monthly: .088 / Quarterly: .262 / Semi-Annual: .519

[•] **Policy Fee** — \$80

LEVEL TERM INSURANCE TO AGE 95 - ANNUAL PREMIUMS PER \$1,000 75% ROP PLAN

FACE AMOUNTS \$25,000 - \$500,000

| | 20 YE | AR | 25 YI | EAR | 30 YEAR | | |
|--------------|-------------|---------|-------------|---------|-------------|---------|--|
| Issue Age | Non-Tobacco | Tobacco | Non-Tobacco | Tobacco | Non-Tobacco | Tobacco | |
| 20 | 6.00 | 9.89 | 5.09 | 7.61 | 4.12 | 6.46 | |
| 21 | 6.60 | 10.40 | 5.09 | 7.61 | 4.12 | 6.46 | |
| 22 | 7.00 | 10.92 | 5.09 | 7.61 | 4.12 | 6.46 | |
| 23 | 7.52 | 11.46 | 5.09 | 7.61 | 4.12 | 6.46 | |
| 24 | 7.95 | 11.51 | 5.09 | 7.61 | 4.12 | 6.46 | |
| 25 | 7.96 | 11.51 | 5.09 | 7.61 | 4.12 | 6.46 | |
| 26 | 8.17 | 12.18 | 5.28 | 7.93 | 4.33 | 6.83 | |
| 27 | 8.41 | 12.84 | 5.47 | 8.23 | 4.51 | 7.20 | |
| 28 | 8.64 | 13.45 | 5.66 | 8.54 | 4.67 | 7.57 | |
| 29 | 8.90 | 14.12 | 5.87 | 8.86 | 4.85 | 7.94 | |
| 30 | 9.14 | 14.74 | 6.07 | 9.14 | 5.03 | 8.32 | |
| 31 | 9.36 | 15.34 | 6.26 | 9.79 | 5.24 | 8.86 | |
| 32 | 9.54 | 15.92 | 6.46 | 10.43 | 5.46 | 9.38 | |
| 33 | 9.71 | 16.48 | 6.60 | 11.05 | 5.66 | 9.90 | |
| 34 | 9.94 | 17.04 | 6.79 | 11.68 | 5.88 | 10.42 | |
| 35 | 10.20 | 17.60 | 7.04 | 12.29 | 6.16 | 10.92 | |
| 36 | 11.00 | 19.38 | 7.61 | 13.46 | 6.72 | 12.04 | |
| 37 | 11.81 | 21.04 | 8.15 | 14.59 | 7.24 | 13.13 | |
| 38 | 12.59 | 21.86 | 8.66 | 15.66 | 7.70 | 14.20 | |
| 39 | 13.36 | 22.68 | 9.13 | 16.66 | 8.17 | 15.23 | |
| 40 | 14.16 | 23.52 | 9.61 | 17.60 | 8.59 | 16.24 | |
| 41 | 14.89 | 24.36 | 10.33 | 18.98 | 9.30 | 17.41 | |
| 42 | 15.62 | 25.22 | 11.04 | 20.28 | 9.97 | 18.55 | |
| 43 | 16.34 | 26.08 | 11.68 | 21.50 | 10.58 | 19.66 | |
| 44 | 17.05 | 26.95 | 12.28 | 22.63 | 11.16 | 20.75 | |
| 45 | 17.98 | 27.82 | 13.08 | 23.69 | 11.75 | 21.79 | |
| 46 | 19.18 | 28.70 | 14.41 | 25.68 | 12.65 | 23.22 | |
| 47 | 20.39 | 29.58 | 15.78 | 26.59 | 13.60 | 24.69 | |
| 48 | 21.59 | 30.46 | 17.15 | 27.32 | 14.60 | 25.32 | |
| 49 | 22.69 | 31.35 | 18.43 | 28.05 | 15.68 | 25.94 | |
| 50 | 23.80 | 32.25 | 19.73 | 28.79 | 16.82 | 26.56 | |
| 51 | 25.57 | 33.14 | 21.13 | 29.53 | 13.02 | _5.55 | |
| 52 | 27.29 | 34.04 | 22.66 | 30.27 | | | |
| 53 | 28.92 | 34.95 | 24.29 | 31.02 | | | |
| 54 | 30.49 | 35.86 | 26.04 | 31.77 | | | |
| 55 | 31.62 | 36.79 | 27.59 | 32.51 | | | |
| 56 | 32.72 | 37.71 | | | | | |
| 57 | 33.83 | 38.64 | | | | | |
| 58 | 34.95 | 39.58 | | | | | |
| 59 | 36.07 | 40.51 | | | | | |
| 60 | 37.18 | 41.44 | | | | | |

[•] Issue Ages — based on age last birthday

[•] Modal Factors — Monthly: .088 / Quarterly: .262 / Semi-Annual: .519

[•] **Policy Fee** — \$80

The initial base premium remains level for the term selected. At the end of the term, the premium will increase each year until the Expiry Date based upon attained age. The guaranteed annual premiums per \$1,000 are shown below.

LEVEL TERM INSURANCE TO AGE 95 - ANNUAL PREMIUMS PER \$1,000 ULTIMATE PREMIUMS AFTER THE GUARANTEED PERIOD

| Attained Age | Non-Tobacco | Tobacco | Attained Age | Non-Tobacco | Tobacco |
|--------------|-------------|---------|--------------|-------------|---------|
| 35 | 2.70 | 4.90 | 65 | 38.18 | 65.80 |
| 36 | 2.85 | 5.20 | 66 | 41.75 | 70.83 |
| 37 | 3.03 | 5.55 | 67 | 45.53 | 76.00 |
| 38 | 3.20 | 5.95 | 68 | 49.53 | 81.33 |
| 39 | 3.40 | 6.38 | 69 | 53.98 | 87.18 |
| 40 | 3.65 | 6.90 | 70 | 59.15 | 93.88 |
| 41 | 3.95 | 7.53 | 71 | 65.40 | 102.00 |
| 42 | 4.33 | 8.28 | 72 | 72.63 | 111.28 |
| 43 | 4.75 | 9.18 | 73 | 80.28 | 120.75 |
| 44 | 5.25 | 10.18 | 74 | 88.47 | 130.98 |
| 45 | 5.78 | 11.20 | 75 | 97.40 | 142.20 |
| 46 | 6.33 | 12.25 | 76 | 107.43 | 154.58 |
| 47 | 6.80 | 13.20 | 77 | 118.98 | 168.70 |
| 48 | 7.23 | 14.00 | 78 | 132.23 | 184.68 |
| 49 | 7.75 | 15.03 | 79 | 146.98 | 202.15 |
| 50 | 8.40 | 16.25 | 80 | 163.60 | 221.63 |
| 51 | 9.20 | 17.80 | 81 | 181.95 | 242.85 |
| 52 | 10.15 | 19.65 | 82 | 201.28 | 264.60 |
| 53 | 11.25 | 21.80 | 83 | 222.15 | 287.53 |
| 54 | 12.60 | 24.33 | 84 | 245.20 | 312.93 |
| 55 | 14.10 | 27.00 | 85 | 270.23 | 340.50 |
| 56 | 15.68 | 29.83 | 86 | 297.85 | 370.45 |
| 57 | 17.23 | 32.45 | 87 | 328.30 | 403.03 |
| 58 | 18.78 | 35.00 | 88 | 360.28 | 436.35 |
| 59 | 20.55 | 37.95 | 89 | 392.98 | 469.23 |
| 60 | 22.68 | 41.45 | 90 | 422.63 | 497.08 |
| 61 | 25.23 | 45.68 | 91 | 450.53 | 521.55 |
| 62 | 28.18 | 50.48 | 92 | 482.75 | 549.80 |
| 63 | 31.35 | 55.58 | 93 | 519.83 | 581.75 |
| 64 | 34.70 | 60.73 | 94 | 562.25 | 620.40 |

^{*}NOTE: The above premiums are not for use in calculating initial premium.

Benefits and Riders not available in all states

The premiums for benefits and riders shown are annual premiums. Be sure to apply appropriate modal factor when calculating modal premium.

RETURN OF PREMIUM BENEFIT (ROP)

Policy Form No. 3482 (AA, OL, PA, PS)

Available on Plans: 20, 25, & 30 year level premium plans

Description: The Return of Premium Benefit provides a Cash Value that is payable at the end of the level premium period if the Insured is living and the Policy is in force on a premium paying basis. It is available at an additional premium. The benefit is an endowment that is equal to 75% of the sum of the base Policy premiums payable during the level premium period, the Policy fee and the modal loading amount. Premium for riders attached to the Policy are excluded.

Cash Value: The Return of Premium Benefit provides Cash Values within the first few Policy years. Should the Policy terminate early, the Owner is entitled to a partial surrender once the Cash Values begin. The percentage of premiums returned increases yearly until it reaches 75 % at the end of the level premium paying period that was selected.

LEVEL TERM INSURANCE RIDER (LTR)

Policy Form 8087 (AA, OL, PA, PS) (Available on spouse only)

The Level Term Insurance Rider provides level term insurance for 20 years or to the Insured's attained age 70, whichever comes first.

Spouse Issue Ages: 15-65
Minimum Amount: \$25,000

Maximum Amount: Not to exceed face amount of base Policy or \$200,000, whichever is less.

| | LEVEL TERM RATES | | | | | | | | | |
|-----|-----------------------------|-----|------|-----|-------|-----|-------|--|--|--|
| | ANNUAL PREMIUMS PER \$1,000 | | | | | | | | | |
| Age | Rate | Age | Rate | Age | Rate | Age | Rate | | | |
| 15 | 1.73 | 28 | 2.69 | 41 | 7.09 | 54 | 18.57 | | | |
| 16 | 1.77 | 29 | 2.89 | 42 | 7.80 | 55 | 19.50 | | | |
| 17 | 1.81 | 30 | 3.12 | 43 | 8.67 | 56 | 20.53 | | | |
| 18 | 1.86 | 31 | 3.39 | 44 | 9.18 | 57 | 21.67 | | | |
| 19 | 1.90 | 32 | 3.71 | 45 | 9.75 | 58 | 22.94 | | | |
| 20 | 1.95 | 33 | 4.11 | 46 | 11.14 | 59 | 24.38 | | | |
| 21 | 2.00 | 34 | 4.33 | 47 | 12.00 | 60 | 26.00 | | | |
| 22 | 2.05 | 35 | 4.59 | 48 | 13.00 | 61 | 27.86 | | | |
| 23 | 2.11 | 36 | 4.88 | 49 | 14.18 | 62 | 30.00 | | | |
| 24 | 2.17 | 37 | 5.20 | 50 | 15.60 | 63 | 32.50 | | | |
| 25 | 2.23 | 38 | 5.57 | 51 | 16.25 | 64 | 35.45 | | | |
| 26 | 2.36 | 39 | 6.00 | 52 | 16.96 | 65 | 39.00 | | | |
| 27 | 2.52 | 40 | 6.50 | 53 | 17.73 | | | | | |

ACCELERATED LIVING BENEFIT RIDER-CRITICAL ILLNESS (CIR)*

Policy Form No. 9542

Issue Ages: 20 – 65 Maximum CIR Benefit: \$100,000

An Accelerated Living Benefit Rider is available at a 25%, 50%, or 100% acceleration of death benefit. If elected, the Critical Illness Rider provides a cash benefit equal to the specified percentage of acceleration which is paid directly to the Owner upon the diagnosis of a covered critical illness. Rider coverage expires at age 70. The covered illnesses are as follows:

Heart Attack Coronary Artery Bypass Graft (pays 10% of death benefit)

Stroke Cancer

Kidney Failure Major Organ Transplant Surgery

Paralysis Blindness

Terminal Illness HIV contracted performing duties as professional healthcare worker

THE ACCELERATED LIVING BENEFIT RIDER DISCLOSURE - Remember to leave disclosure statement- Form No. 9543 (AA, OL, PA, PS); AB503 (IAA); In CA Form 3576-D (Company specific with state exceptions with the applicant.) (The states of MA & WA require this disclosure form to be signed by the applicant and submitted with the application.) This disclosure provides definition of the covered conditions.

Critical Illness Rider Premium: The initial premium for the Critical Illness Rider is guaranteed for the first five Policy years. After that time, the Company may change the premium for this rider (change by issue class only). The changed premium may be greater than or less than the rider premium at issue but will not be greater than the maximum premium shown in the Guaranteed Annual Premium chart below.

CRITICAL ILLNESS RIDER INITIAL ANNUAL PREMIUM AT SPECIFIED PERCENTAGE ACCELERATION RATES PER \$1,000 OF BASE LIFE INSURANCE

| | 100% | | 50 | 1% | 25% | | |
|-------|-------------|---------|-------------|---------|-------------|---------|--|
| Age | Non-Tobacco | Tobacco | Non-Tobacco | Tobacco | Non-Tobacco | Tobacco | |
| 18-27 | 1.62 | 3.02 | 0.81 | 1.51 | 0.41 | 0.76 | |
| 28-32 | 2.07 | 4.12 | 1.04 | 2.06 | 0.52 | 1.03 | |
| 33-37 | 2.92 | 5.97 | 1.46 | 2.99 | 0.73 | 1.49 | |
| 38-42 | 4.20 | 8.51 | 2.10 | 4.26 | 1.05 | 2.13 | |
| 43-47 | 5.95 | 12.04 | 2.98 | 6.02 | 1.49 | 3.01 | |
| 48-52 | 8.22 | 16.80 | 4.11 | 8.40 | 2.06 | 4.20 | |
| 53-57 | 11.21 | 23.61 | 5.61 | 11.81 | 2.80 | 5.90 | |
| 58-62 | 14.80 | 32.85 | 7.40 | 16.43 | 3.70 | 8.21 | |
| 63-65 | 17.86 | 39.88 | 8.93 | 19.94 | 4.47 | 9.97 | |

CRITICAL ILLNESS RIDER GUARANTEED ANNUAL PREMIUM AT SPECIFIED PERCENTAGE ACCELERATION RATES PER \$1,000 OF BASE LIFE INSURANCE

| | 100% | | 50 | 1% | 25% | | |
|-------|-------------|---------|-------------|---------|-------------|---------|--|
| Age | Non-Tobacco | Tobacco | Non-Tobacco | Tobacco | Non-Tobacco | Tobacco | |
| 18-27 | 3.24 | 6.04 | 1.62 | 3.02 | 0.82 | 1.52 | |
| 28-32 | 4.14 | 8.24 | 2.08 | 4.12 | 1.04 | 2.06 | |
| 33-37 | 5.84 | 11.94 | 2.92 | 5.98 | 1.46 | 2.98 | |
| 38-42 | 8.40 | 17.02 | 4.20 | 8.52 | 2.10 | 4.26 | |
| 43-47 | 11.90 | 24.08 | 5.96 | 12.04 | 2.98 | 6.02 | |
| 48-52 | 16.44 | 33.60 | 8.22 | 16.80 | 4.12 | 8.40 | |
| 53-57 | 22.42 | 47.22 | 11.22 | 23.62 | 5.60 | 11.80 | |
| 58-62 | 29.60 | 65.70 | 14.80 | 32.86 | 7.40 | 16.42 | |
| 63-65 | 35.72 | 79.76 | 17.86 | 39.88 | 8.94 | 19.94 | |

These premiums are not for use in calculating initial premium.

^{*} Critical Illness Rider and Waiver of Premium Disability Agreement cannot be issued on the same Policy.

TOTAL DISABILITY BENEFIT RIDER (DIR)**

Policy Form No. 9785

Issue Ages: 20 – 55

Minimum DIR Benefit: \$500 monthly

Maximum DIR Benefit: 2% of the life insurance face amount up to \$1,500 monthly benefit, whichever is less. For persons earning less than \$25,000 annually, the maximum DIR benefit is 2% of the life insurance face amount up to \$900 monthly benefit, whichever is less.

If elected, the Total Disability Benefit Rider will pay a monthly benefit up to 2% of face amount (up to a maximum monthly benefit as described above) if the Insured becomes totally disabled as defined and specified in the rider agreement. The benefit will begin after a 60 day elimination period, and the benefits are not retroactive. The maximum benefit period is two years, and disability must begin before age 65.

| | TOTAL DISABILITY BENEFIT RIDER | | | | | | | | | |
|-----------|--|-----------|---------|-----------|---------|-----------|---------|--|--|--|
| | ANNUAL PREMIUMS PER \$100 OF MONTHLY BENEFIT | | | | | | | | | |
| Issue Age | Premium | Issue Age | Premium | Issue Age | Premium | Issue Age | Premium | | | |
| 20 | 10.46 | 29 | 14.08 | 38 | 20.52 | 47 | 31.32 | | | |
| 21 | 10.80 | 30 | 14.58 | 39 | 21.56 | 48 | 32.98 | | | |
| 22 | 11.16 | 31 | 15.14 | 40 | 22.60 | 49 | 34.74 | | | |
| 23 | 11.52 | 32 | 15.70 | 41 | 23.68 | 50 | 36.62 | | | |
| 24 | 11.90 | 33 | 16.32 | 42 | 24.78 | 51 | 38.66 | | | |
| 25 | 12.28 | 34 | 17.00 | 43 | 25.92 | 52 | 40.92 | | | |
| 26 | 12.70 | 35 | 17.76 | 44 | 27.12 | 53 | 43.42 | | | |
| 27 | 13.14 | 36 | 18.58 | 45 | 28.42 | 54 | 45.98 | | | |
| 28 | 13.60 | 37 | 19.50 | 46 | 29.80 | 55 | 48.62 | | | |

^{**} Total Disability Benefit Rider and Accident Only Total Disability Benefit Rider cannot be issued on the same Policy.

ACCIDENT ONLY TOTAL DISABILITY BENEFIT RIDER** (AODIR)

Policy Form No. 3281 (AA, OL, PA, PS)

Issue Ages: 18 – 55

Minimum AODIR Benefit: \$500 monthly

Maximum AODIR Benefit: 2% of the life insurance face amount up to \$2,000 monthly benefit, whichever is less. For persons earning less than \$25,000 annually, the maximum AODIR benefit is 2% of the life insurance face amount up to \$900 monthly benefit, whichever is less.

If elected, the AODIR will pay a monthly benefit up to 2% of face amount (up to a maximum monthly benefit as described above) if the Insured becomes totally disabled due to an accident as defined and specified in the rider agreement. The benefit will begin after a 60 day elimination period, and the benefits are not retroactive. The maximum benefit period is two years, and disability must begin before age 65.

| | ANNUAL PREMIUMS PER \$100 OF MONTHLY BENEFIT | | | | | |
|-----------|--|-----------|---------|-----------|---------|--|
| Issue Age | Premium | Issue Age | Premium | Issue Age | Premium | |
| 18 | 8.77 | 32 | 11.62 | 46 | 12.35 | |
| 19 | 9.09 | 33 | 11.63 | 47 | 12.51 | |
| 20 | 9.41 | 34 | 11.64 | 48 | 12.68 | |
| 21 | 9.74 | 35 | 11.66 | 49 | 12.86 | |
| 22 | 10.08 | 36 | 11.68 | 50 | 13.10 | |
| 23 | 10.42 | 37 | 11.72 | 51 | 13.38 | |
| 24 | 10.78 | 38 | 11.76 | 52 | 13.71 | |
| 25 | 11.13 | 39 | 11.82 | 53 | 14.07 | |
| 26 | 11.34 | 40 | 11.88 | 54 | 14.51 | |
| 27 | 11.41 | 41 | 11.92 | 55 | 15.04 | |
| 28 | 11.47 | 42 | 11.98 | | | |
| 29 | 11.54 | 43 | 12.04 | | | |
| 30 | 11.62 | 44 | 12.13 | | | |
| 31 | 11.62 | 45 | 12.23 | | | |

^{**} Total Disability Benefit Rider and Accident Only Total Disability Benefit Rider cannot be issued on the same Policy.

WAIVER OF PREMIUM DISABILITY AGREEMENT (WOP)* Policy Form No. 7180 (AA, PA, PS); PWO (OL)

Issue Ages: 20 – 55

If elected, the Company will waive the payment of each premium of your monthly premiums if the Insured becomes permanently and totally disabled as defined and specified in the rider agreement. Rider coverage expires at age 60 (unless rider is in effect).

| WAIVER OF PRE | MIUM RATES PER \$100 |
|---------------|----------------------|
| Issue Age | Rate per \$100 |
| 20-27 | 1.00 |
| 28-32 | 1.25 |
| 33-37 | 1.50 |
| 38-42 | 2.50 |
| 43-47 | 4.50 |
| 48-52 | 9.50 |
| 53-55 | 11.00 |

^{*} Waiver of Premium Disability Agreement cannot be issued on the same Policy with the Critical Illness Rider.

WAIVER OF PREMIUM FOR UNEMPLOYMENT RIDER (WOPU) Policy Form No. 3231 (AA, OL, PA, PS)

Issue Ages: 20 – 60

If elected, the Company will waive the payment of each premium of the Policy (base coverage and all riders) for up to six months should you become unemployed (receiving state or Federal unemployment benefits) for a period of four consecutive weeks while the Policy is still in force. See the rider Policy form for a complete description of rider details. Rider coverage expires at age 65 or at the end of the Policy level premium paying period (unless rider is in effect).

Waiting Period: The benefit provided under this rider is available after the waiting period has expired (24 months from the rider issue date).

| UNEMPLOYMENT | UNEMPLOYMENT WAIVER OF PREMIUM RATES PER \$100 | | | | | | |
|--------------|--|--------|--|--|--|--|--|
| Issue Age | Male | Female | | | | | |
| 20-24 | 7.60 | 6.20 | | | | | |
| 25-34 | 3.80 | 4.00 | | | | | |
| 35-44 | 2.90 | 3.00 | | | | | |
| 45-60 | 2.90 | 2.60 | | | | | |

CHILDREN'S INSURANCE AGREEMENT (CIA)

Policy Form No. 8375 (AA, OL, PA, PS)

Issue Ages of Children: 15 days - 17 years

Issue Age of Primary Insured: 20 - 50 **Maximum Rider Units:** Five Units

Premium: \$8.52 annually per unit

The Children's Insurance Agreement (CIA) provides term insurance on the lives of the children until age 25, at which time their coverage then may be converted into any plan of whole life or endowment insurance offered by the Company for up to five times the amount of coverage under the rider. Each unit provides \$3,000 insurance on each child. Benefit expires at the earlier of primary Insured's age 65 or the child's age 25.

CIA Calculation Example: 2 units of CIA

(\$8.52 X 2) multiplied X .088 = \$1.50 per month. Add this to life coverage monthly premium for the total monthly premium.

ACCIDENTAL DEATH BENEFIT AGREEMENT (ADB)

Policy Form No. 7159

Issue Ages: 20 – 64 **Minimum Amount:** \$1,000

Maximum Amount: \$200,000 or five times the face amount of the Policy, whichever is less. If elected, the Accidental Death

Benefit will be paid to the Beneficiary if the Insured dies as the result of an accident.

Benefit Terminates: At age 65

| | ACCIDENTAL DEATH BENEFIT | | | | | | | |
|-----------|---|----|------|----|------|----|------|--|
| | ANNUAL PREMIUMS PER \$1,000 OF FACE AMOUNT | | | | | | | |
| Issue Age | Issue Age Premium Issue Age Premium Issue Age Premium Issue Age Premium | | | | | | | |
| 18 | 0.96 | 30 | 0.96 | 42 | 1.08 | 54 | 1.32 | |
| 19 | 0.96 | 31 | 0.96 | 43 | 1.20 | 55 | 1.44 | |
| 20 | 0.96 | 32 | 0.96 | 44 | 1.20 | 56 | 1.44 | |
| 21 | 0.96 | 33 | 0.96 | 45 | 1.20 | 57 | 1.44 | |
| 22 | 0.96 | 34 | 0.96 | 46 | 1.20 | 58 | 1.56 | |
| 23 | 0.96 | 35 | 0.96 | 47 | 1.20 | 59 | 1.56 | |
| 24 | 0.96 | 36 | 0.96 | 48 | 1.20 | 60 | 1.56 | |
| 25 | 0.96 | 37 | 1.08 | 49 | 1.32 | 61 | 1.56 | |
| 26 | 0.96 | 38 | 1.08 | 50 | 1.32 | 62 | 1.68 | |
| 27 | 0.96 | 39 | 1.08 | 51 | 1.32 | 63 | 1.68 | |
| 28 | 0.96 | 40 | 1.08 | 52 | 1.32 | 64 | 1.68 | |
| 29 | 0.96 | 41 | 1.08 | 53 | 1.32 | | | |

RIDERS INCLUDED AT NO ADDITIONAL COST not available in all states

TERMINAL ILLNESS ACCELERATED DEATH BENEFIT RIDER Policy Form No. 9473 (AA, OL, PA, PS) In CA Form No. 3575

With this benefit, you can receive up to 100% of the Death Benefit Proceeds of the Policy if diagnosed as terminally ill where life expectancy is 24 months or less (12 months in some states). This rider is added to every Policy (where available) at no additional premium. An actuarial adjustment factor and an administrative charge of \$150 will be assessed at the time of acceleration. Remember to leave disclosure statement Form No. 9474 (AA, OL, PA, PS), or 3575-D in CA, with the applicant at point-of-sale. For California, please refer to Form No. 3672-CA for rider details.

ACCELERATED BENEFITS RIDER-CONFINED CARE Policy Form No. 9674 (AA, OL, PA, PS)

With this benefit, if you are confined to a nursing home at least 30 days after the Policy is issued You can receive a monthly benefit of 2.5% of the face amount per month up to \$5,000. The Cash Value (if any), the amount available for loans (if any), and the premium for the Policy will decrease in proportion to the amount of the Death Benefit Proceeds paid. This rider (where available) is added to Policies issued at no additional premium. The Proceeds of the accelerated benefit will reduce the Death Benefit Proceeds by the amount of the Proceeds paid. Remember the disclosure statement Form No. 9675 (AA, OL, PA, PS) must be presented to the applicant at point-of-sale. (Rider not available in CT, DC, IN, MA, NJ, VA, & WA)

CHRONIC ILLNESS ACCELERATED DEATH BENEFIT RIDER Policy Form No. 3579 (AA, OL, PA, PS)

With this benefit, a portion of the Death Benefit Proceeds can be accelerated early if an authorized physician certifies that the proposed Insured is chronically III. Chronically III defined as:

- 1) Becoming permanently unable to perform, without substantial assistance from another person, at least two activities of daily living (eating, toileting, transferring, bathing, dressing, and continence) for a period of at least 90 consecutive days due to loss of functional capacity; or
- 2) Requiring substantial supervision for a period of at least 90 consecutive days by another person to protect oneself from threats to health and safety due to severe cognitive impairment.

The chronic illness must have occurred after the Effective Date of the rider.

Under the terms of this rider, the Policy Owner can request to receive portions of the Death Benefit Proceeds (minimum of \$1,000) up to 25% and as often as one time per calendar year. An administrative fee of \$100 will be assessed at the time of each acceleration. These requests can be made up to a maximum equaling 95% of the Policy Death Benefit Proceeds or a maximum amount of \$150,000. The Cash Value (if any), the amount available for loans (if any), and the premium for the Policy will decrease in proportion to the amount of the Death Benefit Proceeds paid. This rider is automatically added to Policies (where available) and requires no additional premium. The Proceeds of the accelerated benefit will reduce the Death Benefit Proceeds by the amount of the Proceeds paid. Remember the disclosure statement Form No. 3579-D must be presented to the applicant at point-of-sale. Rider not available in all states.

NEW BUSINESS TIPS

PRODUCT SOFTWARE

No NAIC Illustration is required for the sale. However, presentation software is available on the Company websites and will quickly and easily present the guaranteed Death Benefit Proceeds & guaranteed Cash Values. Quotes can be run based on a desired face amount or premium amount to customize a solution for your client. To run quotes using your smartphone or tablet, please go to www.insuranceapplication.com (select option for the 'Phone Quoter').

APPLICATION SUBMISSION

New applications may be submitted to the Home Office by scan, mail, or fax. Refer to the Company website for instructions on AppDrop. Information on AppDrop can also be found on www.insuranceapplication.com (select the option for 'AppDrop'). If the application is scanned or faxed, be sure to transmit all supporting documents. If the application has been scanned or faxed, DO NOT send in the original. If the application is scanned or faxed and you have collected a check, you have the option of utilizing the eCheck procedure (please refer to the **Bank Draft Procedures** section in this guide for the instructions on utilizing the eCheck procedure); otherwise, you must send the check under separate cover to the attention of Policy Issue. Be sure to include the proposed Insured's name on the cover sheet.

MOBILE APPLICATIONS WITH POINT-OF-SALE DECISIONS

- Complete applications electronically using a tablet or similar device.
- Go to www.insuranceapplication.com (select option for the 'Mobile Application').
- First time users will need to complete the brief self-registration process.
- There is a link to a training manual available on this website to assist you.
- The application and all required forms will be completed in their entirety. Applications will be submitted to the Home Office in good order.
- Applicants can sign the application (1) directly on the tablet device using a stylus or simply their finger, (2) by email for signature, or (3) voice signature.
- Point-of-Sale Decision—Upon completion of the application, an underwriting decision will appear on the screen within seconds, some possible underwriting decisions include:
 - Approved as applied for (Firm Decision)
 - Telephone Interview Needed
 - Refer to Home Office
 - Not Eligible for Coverage

IMPORTANT

Incomplete or unsigned applications will be amended or returned for completion. Please make sure that all blanks are filled in and the application has been reviewed and signed by the Owner and proposed Insured. Also, remember to include your agent number.

Underwriting

SIMPLIFIED UNDERWRITING

Eligibility for coverage is based on a simplified application, liberal height and weight chart, a check with the Medical Information Bureau (MIB) and pharmaceutical related facility, and a telephone interview (if applicable). The **build chart** is found later in this guide. Underwriting decisions will be made on an accept/reject basis (no table ratings available). Applications on individuals who are considered above a table 4 risk will be declined. NOTE: Underwriting reserves the right to request medical records only if or when deemed necessary.

FRONT OF THE APPLICATION:

Proposed Insured:

Provide the proposed Insured's full legal name.

Address:

Proposed Insured's physical address City/State/Zip Code.

Telephone Case Number:

Provide the case number provided to you by the vendor (if completed point-of-sale).

Male / Female:

Select appropriate gender.

Date of Birth:

Please enter as MM/DD/YYYY.

Age:

Calculate based upon age last birthday as of the Policy date.

State of Birth:

If the applicant was not born in the U.S., list the country of birth.

Social Security Number

DL# (Paper):

List the applicant's driver's license number and the state of issue.

DL# (e-App):

If you have a driver's license, select '**Yes'**. Then provide your driver's license number and the state of issue. If you do not have a driver's license, select '**No'**. Then select the option that applies to your reason for not having a DL (Medical, Legal, Other). If medical or legal, provide details in the 'Reason' section. Use 'Other' for any additional reason(s) and for underage applicants.

Height/Weight:

Record the proposed Insured's current height and weight. Refer to the **build chart** to assist in determining if the applicant is eligible for coverage.

Marital Status:

Check 'Single' or 'Married'

Owner:

- Name
- Relationship to the proposed Insured
- Social Security number
- Address
- City/State/Zip

Payor:

- Name
- Relationship to the proposed Insured
- Social Security number
- Address
- City/State/Zip

Primary and Contingent Beneficiary:

- Full names of Primary and Contingent Beneficiaries (if applicable) must be listed on the application including the Beneficiary's relationship to the proposed Insured. Also provide the Beneficiary's Social Security number if it can be obtained.
- A Beneficiary must have a legitimate insurable interest defined as a current interest in the life of the Insured. Examples include family members or a Trust.

NOTE: Funeral homes are not acceptable Beneficiary designations. Also 'friend', 'boyfriend', or 'girlfriend' do not satisfy the insurable interest requirements.

Plan:

- In the blank provided, write in the name of the product being applied for ('Home Protector') or the product's initials ('HP').
- If applying for ROP, check the 'ROP' box.

Tobacco Use:

- Please check the box 'Yes' or 'No' to the tobacco use question.
- The question reads "During the past 12 months have you used tobacco in any form (**excluding occasional** cigar or pipe use)?".

Tobacco in any form includes: cigarettes, electronic cigarettes (e-cigs), chewing tobacco, cigars, pipes, snuff, nicotine patch, nicotine gum/aerosol/inhaler, Hookah pipe, clove or bidis cigarettes.

Face Amount of Insurance \$:

Enter the amount of coverage being applied for.

Riders:

• Waiver of Premium Disability Agreement:

- Check the 'Other' box.
- Write 'WOP' in the space provided.

Total Disability Benefit Rider:

- Check the box for 'DIR'.
- Indicate the amount of coverage.

Accidental Death Benefit Agreement:

- Check the box for 'ADB'.
- Indicate the amount of coverage.

Children's Insurance Agreement:

Enter 1 unit (\$3,000), 2 units (\$6,000) of coverage, or 3 units (\$9,000)

Critical Illness Rider:

- Check the 'Other' box.
- Indicate 'CIR' and the percentage requested in the space provided.

Waiver of Premium Unemployment Agreement:

- Check the 'Other' box.
- Write 'WOPU' in the space provided.

Accident Only Total Disability Benefit Rider:

- Check the 'Other' box.
- Indicate 'AODIR' in the blank provided.

Mode:

- Bank Draft Monthly bank draft
- Quarterly Quarterly bank draft
- Semi-Annual Semi-Annual bank draft
- Annual Annual bank draft
- Draft 1st Premium on Requested Date Monthly bank draft for which the 1st draft will occur upon the 'Policy Date Request' you will enter.

Modal Premium: Enter the desired premium based on the frequency by which the client will pay.

CWA (Check appropriate box, if applicable.):

- eCheck Immediate 1st Premium Only select this option if the Company is to draft the proposed Insured's bank account IMMEDIATELY upon receipt of the application. NOTE: You must also complete the eCheck section of form 9903 and submit it with the application.
- Collected \$ Only select this option if collecting initial payment and mailing it to the Home Office.

Mail Policy To:

Check the box to indicate the preference to whom the Policy contract should be mailed.

Requested Policy Date:

The 'Requested Policy Date' or the initial draft, if applicable, cannot be more than 30 days out from the date the application was signed.

Other Proposed Insured's:

Provide details on any additional proposed Insured's

Section A:

All applicants must complete **Section A.** If the proposed Insured answers '**Yes**' to any questions, the applicable condition should be circled.

Section B:

Give details to all 'Yes' answers in Section A and list personal physician information and current prescriptions.

If the proposed Insured has a condition which is listed in the **Medical Impairment Guide** as a '**Decline**' or if he or she exceeds either the maximum or minimum weight in the **build chart** provided in this guide, the application should not be submitted to the Home Office.

Section C:

Answer questions 1 through 3, provide details where applicable.

- If replacing coverage, please provide the other insurance company name, Policy #, & amount of coverage.
- NOTE: Complete any state required Replacement forms For state specific replacement instructions & replacement forms, please refer to the Company website.

Section D:

Complete Mortgage and Employment Information.

Signed at:

Provide both the city and state indicating where the applicant was when the application was taken.

Date Signed:

The application date should always be the date the proposed Insured answered all the medical questions and signed the application.

Signature of Proposed Insured:

- The proposed Insured should sign their own application.
- Power of Attorney (POA) signatures are not acceptable.

Signature of Owner:

Complete only if the Owner of the policy is different than the proposed Insured. If Owner is different, they MUST sign and date the application as well as the proposed Insured.

Agent's Report:

Complete all of the following:

- Answer both replacement questions.
- Agent's Remarks Provide any special instructions or notes for the Home Office.
- Agent's Printed Name
- Date
- Agent's Signature
- Agent Number
- Percentage (If splitting the commission with another agent, indicate the appropriate percentage for each agent.)

Pre-Authorization Check Plan - Authorization to Honor Charge Drawn:

Complete the following if premiums are being paid via bank draft. A complete explanation of bank draft procedures is found in this guide:

- Insured name
- Account Holder name
- Name of the bank or financial institution
- Address of the bank
- Transit/ABA Number (a.k.a. Routing Number)
- Account Number
- Check if the account is either a 'Checking' or 'Savings' account.
- Requested Draft Day Day of the month for recurring drafts.
- Signature of the Account Holder
- Date

Replacement of Existing Insurance:

Great care and attention should be given to any decision to replace an existing Policy. You have a responsibility to make sure that your client has all the necessary facts (advantages & disadvantages) in order to determine if the replacement is in his/her best interest. Replacements (both external & internal) should not be done if it is not in your client's best interest, both short and long term. For a list of factors to consider before recommending a replacement & other guidelines, please refer to the Company's 'Compliance Guidelines' manual found on our website. Applications involving replacement sales are monitored daily. If a trend of multiple replacements or a pattern of improper replacements is noticed, we may take appropriate disciplinary action to include termination of an agent's contract.

Applicants Re-applying for Coverage:

A new application will not be processed if the proposed Insured has had two Policies with any of our Companies within the previous 12 months, or had three or more Policies in the past five years, which have lapsed, been made not taken, surrendered, or cancelled. This applies regardless of the plan(s) which have previously been written or who the writing agent may have been on the previous Policies.

Application Date/Requested Policy Date:

The application date should always be the date the proposed Insured answered all the medical questions and signed the application. The **Requested Policy Date** cannot be more than 30 days out from the date the application was signed.

All changes must be crossed out and initialed by proposed Insured. No white outs or erasures are permitted on the application.

Third-Party Payor:

The Company has experienced problems in terms of anti-selection, adverse claims experience, and persistency on applications involving 'Third-Party Payors'. This is defined as a premium payor other than the primary Insured, the spouse, business, or business partner (regardless of the mode of payment). Examples of 'Third-Party Payors' include brothers, sisters, in-laws, parents, grandparents, aunts, uncles, and cousins. As a result of the issues related to this situation, we **DO NOT** accept Home Protector applications where a Third-Party-Payor is involved.

Monthly Direct Bill is not an acceptable payment option for this plan.

State Specifics:

Alabama:

Alabama Amendment to Application Form No. 3475 must be completed and sent to the Home Office along with the life application.

California:

- Privacy Notification Form No.3640-CA must be presented to the applicant <u>prior</u> to the taking of any of his/her personal information.
- Notice of Lapse designee Form No. 3011 must be completed and sent to the Home Office along with the life application.
- California Senior Notice Form No. 9555 must be completed and sent to the Home Office along with the application
 on sales to clients age 65 or older.
- California Notice Regarding Sale and Liquidation of Assets Form No. 9649 must be completed and sent to the Home Office along with the application on sales to clients age 65 or older.
- Supplement to Application Form No. 3481 must be completed due to the no cost Terminal Illness and no cost Critical Illness riders provided.
- Terminal Illness Accelerated Death Benefit Rider Disclosure Form No. 3575-D must be presented to the Applicant at point-of-sale.
- Critical Illness Accelerated Death Benefit Rider Disclosure Form No. 3576-D must be presented to Applicant at point-of-sale.

Connecticut:

Right to Designate a Third-Party to Receive Notice of Cancellation Form No. 3158 must be completed and sent to the Home Office along with the application.

Idaho:

Right to Designate a Third-Party to Receive Notice of Cancellation Form No. 3373 must be completed and sent to the Home Office along with the life application.

Illinois:

Right to Designate a Secondary Addressee to Receive Notice of Lapse or Cancellation Form No. 3713 must be completed and sent to the Home Office along with the life application.

Kansas:

- Due to state's replacement regulations, we will not accept new applications in this state when a replacement sale is involved.
- Conditional Receipt Form No. 9713-KS must be completed and submitted with the application if the mode of payment is bank draft.

Kentucky:

Due to state's replacement regulations, we will not accept new applications in this state when a replacement sale is involved.

Montana:

Right to Designate a Third-Party to Receive Notice of Cancellation Form No. 3381 must be completed and sent to the Home Office along with the application..

Pennsylvania:

Disclosure Statement Form No. 8644-PA must be completed and presented to the client in conjunction with each application. One copy of the form is left with the client and another copy is sent to the Home Office along with the life application.

Rhode Island:

Right to Designate a Third-Party to Receive Notice of Cancellation Form No. 3297 must be completed and sent to the Home Office along with the application.

Utah

Right to Designate a Third-Party to Receive Notice of Cancellation Form No. 3691 must be completed and sent to the Home Office along with the application.

Applicants Re-applying for Coverage – A new application will not be processed if the proposed Insured has had two Policies with any of our Companies within the previous 12 months, or had 3 or more Policies in the past 5 years, which have lapsed, been made not taken, surrendered, or cancelled. This applies regardless of the plan(s) which have previously been written or who the writing agent may have been on the previous Policies.

It is often easier and in the best interests of your clients to request that a Policy be re-dated or reinstated rather than completing a new application. Below are the Company guidelines to follow:

Re-date and Reinstate Request*:

- If the request is being made within 60 days of the Policy date:
 - A Policy can be re-dated simply by sending an email request to our Client Experience Department at cx@aatx.com.
 - There is no additional paperwork necessary.
 - * A Policy can be re-dated ONE time only.

Reinstatement Requests Only**:

- If the Policy lapse has occurred 60 days after the Policy date & within the first Policy year:
 - We require both a 'Statement of Health' (Form No. 1110) & HIPAA (Form No. 9526) be completed.
 - In addition, a new bank authorization (Form No. 1963) is required if payments will be made via bank draft. Or we would require the back premiums due if the payments will be made on direct bill. Payment or bank draft form must be returned with the required forms.
 - The documents above should be faxed to Client Experience at (254) 297-2105.
 - As an alternative, a new application can be completed and submitted with 'Reinstate' and the Policy number indicated at the top. These should also be faxed to Client Experience at (254) 297-2105.
- If the Policy lapse occurred more than one year after the Policy Date:
 - We require a new application to be completed and faxed to the **New Business Department** at **(254) 297-2100**.
 - ** Upon request we will review these on a case-by-case basis to see if they can be considered for a re-date & reinstate.

PREMIUMS REQUIREMENTS:

- UL or Non-ROP Term 2 months premium or 1 modal premium
- ROP Term all missed premiums
- All other plans all missed premiums

In the case that the Policy is over loaned, we may need loan interest or a loan payment.

MOBILE APPLICATION – DECISION ENGINE PROCESS

Our mobile application technology will provide you with a point-of-sale underwriting decision on the screen within seconds of you completing the application. One of the possible outcomes is that a telephone interview is required. If an interview is required, it may be completed at point-of-sale.

After fully completing the application, you may call from the applicant's home for the personal history telephone interview. The interview is designed to confirm the answers given on the application. The interview can be completed in either of 2 ways:

- 1) at point-of-sale, or
- 2) the interview company will contact the proposed Insured after receipt of the application by the Home Office.

Point-of-sale telephone interviews can be completed by calling the toll-free number below. When calling the vendor be sure to identify yourself, Company, and product being applied for 'Home Protector' and whether or not the applicant is applying for the Critical Illness Rider or the Total Disability Benefit Rider. The applicant must always complete the telephone interview without assistance from the agent or another person. If the interview is completed at point-of-sale, mark the 'Telephone interview done' question 'Yes' in the upper, right hand corner of the application. If the sale is made outside of the vendor's hours of operation or if the interview is not completed at point-of-sale, mark the question 'NO', and the interview company will initiate the call after receipt of the application.

APPTICAL: 877-351-1773
7:30am-1:00am Monday thru Friday CST
9:00am-9:00pm Saturday & Sunday CST

PAPER APPLICATIONS

The Home Protector Decision Engine will only work with the use of our eApplication; however, applications written on paper must be submitted to the Home Office by scanning, mail, or fax.

Draft First Premium Once Policy is Approved:

- 1) Complete the 'PREAUTHORIZATION CHECK PLAN' fields found at the bottom of the back of the application. Please specify a 'Requested Draft Day', if a specific one is desired.
 - (a) Once the application is approved, the first premium will be drafted upon the date specified. Or if no date is specified, the draft will occur on the day the Policy is approved.
 - (b) The initial draft cannot occur more than 30 days after the date the application was signed.
 - (c) Drafts cannot be on the 29th, 30th, or 31st of the month.
- 2) A copy of a void check or deposit slip should accompany the application any time that one is available. If one is not available, then we highly recommend that you also complete the Bank Account Verification section of Form 9903 and submit it along with the application. This helps to ensure the accuracy of the account information and reduces the occurrences of returned drafts. If a client only uses a debit or check card instead of actual checks, locate a bank statement to obtain the actual account number (DO NOT use the number found on the card). Green Dot Bank (and other pre-paid cards) not accepted.

Immediate Draft for Cash with Application (CWA) using eCheck:

- 1) To bind coverage IMMEDIATELY, you may use the eCheck option. If this option is selected, you must complete the eCheck section of Form 9903 in addition to items 1 & 2 listed above.
 - (a) The eCheck section of form 9903 (found at the bottom of the form) authorizes the Company to immediately draft for the 1st premium upon receipt of the application. Submit this form along with the application.
 - (b) When the application is approved, the initial premium will be applied to pay the first premium. Future drafts will be based on the next premium due date and the 'Requested Draft Day' (if one is provided).

OPTION FOR DRAFTS TO COINCIDE WITH RECEIPT OF SOCIAL SECURITY PAYMENTS

Most people today are receiving their Social Security payments on either the 1st or 3rd of the month, or the 2nd, 3rd, or 4th Wednesday. If you have clients receiving their payments under this scenario and they would like to have their premiums draft on these same dates, please follow the instructions below:

- On the 'Requested Draft Day' line of the 'PREAUTHORIZATION CHECK PLAN' on the back page of the application, you will need to list one of the indicators below:
 - '1S' if payments are received on the 1st of the month
 - '3S' if payments are received on the 3rd of the month
 - '2W' if payments are received on the 2nd Wednesday of the month
 - '**3W**' if payments are received on the 3rd Wednesday of the month
 - '4W' if payments are received on the 4th Wednesday of the month
- The 'Policy Date Request' field on the front of the application should not be completed as the actual Policy Date will be assigned by the Home Office once the application is received.

When you follow the steps provided above at point-of-sale, our office will have the necessary information needed to process the premium draft to coincide with your client's Social Security payment schedule. The procedure is just that simple. The rest of the application paperwork is completed in the normal fashion. Also, you still have the option of requesting immediate drafts for CWA; just follow the normal procedures for doing so.

| | BUILD CHART | | | | |
|--------|------------------------------------|----------------------------------|-------------------------------|--|--|
| HEIGHT | MINIMUM WEIGHT MUST BE AT LEAST | MAXIMUM WEIGHT WITHIN TABLE 2 | MAXIMUM WEIGHT WITHIN TABLE 4 | | |
| 4'10" | 86 | 182 | 199 | | |
| 4'11" | 88 | 188 | 205 | | |
| 5' | 90 | 195 | 212 | | |
| 5'1" | 93 | 201 | 220 | | |
| 5'2" | 95 | 208 | 227 | | |
| 5'3" | 99 | 215 | 234 | | |
| 5'4" | 101 | 221 | 242 | | |
| 5'5" | 104 | 228 | 249 | | |
| 5'6" | 106 | 235 | 257 | | |
| 5'7" | 110 | 243 | 265 | | |
| 5'8" | 113 | 250 | 273 | | |
| 5'9" | 117 | 257 | 281 | | |
| 5'10" | 120 | 265 | 289 | | |
| 5'11" | 125 | 272 | 298 | | |
| 6' | 129 | 280 | 306 | | |
| 6'1" | 133 | 288 | 315 | | |
| 6'2" | 136 | 296 | 323 | | |
| 6'3" | 140 | 304 | 332 | | |
| 6'4" | 143 | 312 | 341 | | |
| 6'5" | 146 | 320 | 350 | | |
| 6'6" | 149 | 329 | 359 | | |
| 6'7" | 153 | 337 | 368 | | |
| 6'8" | 157 | 346 | 378 | | |
| 6'9" | 160 | 355 | 387 | | |

Applicants that are below the minimum weight or above the maximum weight on the above chart are not eligible for coverage. If the applicant has a medical condition combined with build that exceeds table 2, the applicant is not eligible for coverage.

TOTAL DISABILITY BENEFIT RIDER (DIR & AODIR) AND CRITICAL ILLNESS GUIDELINES

- The proposed Insured must have worked full-time (minimum 30 hours a week) for the past six months.
- The following proposed Insured occupations are not eligible for DIR, AODIR, or CIR:
 - Blasters & Explosives Handlers
 - Disabled
 - Participated in High-Risk Avocations within the past 12 months
 - Professional Athletes
 - Structural Workers / Iron Workers
 - Underground Miners & Workers
 - Unemployed (except stay-at-home spouses, significant others, or students)
- The following proposed Insured occupations are not eligible for DIR or AODIR:
 - Individuals carrying a weapon in their occupation— Casino Workers— Student
 - HousekeepingMigrant laborers
 - Janitor
- The following proposed Insured occupations are not eligible for DIR only:
 - Self Employed

SPEED UP YOUR TURNAROUND TIME! Practice these simple guidelines

The HOME PROTECTOR plan is issued Standard for applicants who would normally be considered up to table 4 by most underwriting standards today. Applicants who are considered high-risk or declinable should not be sent to our Company for consideration.

BEFORE asking any health questions, stress the importance for 'truthful and complete' answers, including tobacco usage that will 'match' information already in the applicant's medical records, national prescription database, MIB, etc.

If applicant answers 'YES' to any health question, such as high blood pressure, cholesterol, or diabetes get full details. Ask the following information: age at onset, name all medications, applicant's last reading and how often the problem is checked, name of doctor treating condition, date last seen, etc. THE MORE COMPLETE INFORMATION you can provide on the application significantly REDUCES the need to order medical records or an interview...and speeds up issue time!

PRACTICE GOOD FIELD UNDERWRITING OR...

An agent with a history of submitting applications with non-admitted medical information will likely receive special attention when their applications are reviewed by the Underwriting Department. That agent's applicants will receive a phone interview and/or medical records will be requested until the underwriters believe that agent has corrected their field underwriting problems.

Agents need to stress to the proposed Insured the necessity for complete and truthful answers to all questions on the application before asking the health questions, including tobacco use.

Home Protector Medical Impairment Guide

Underwriters will try to evaluate the risk as quickly as possible, so the following factors are essential:

- Good Field Underwriting Carefully ask all the application questions and accurately record the answers.
- Client Honesty and Cooperation Underwriting relies heavily on the application; therefore, complete and thorough answers to the questions are necessary. Please stress this and prepare the proposed Insured for an interview, if required based on age and face amount. The interview will be brief, pleasant, and professionally handled.

The Medical Impairment Guide has been developed to assist you in determining a proposed Insured's insurability. This Guide is not all-inclusive, and State specific applications may differ from the information provided. If you have any questions about medical conditions not listed here, or how a medical condition may affect a State specific application, please contact the Home Office for a risk assessment via our on-line CHAT or at riskassess@aatx.com. Underwriting reserves the right to make a final decision based on all factors of the risk.

| | HOME PROTECTOR MEDICAL IMPAI | | | GUIDE | | | |
|------------------------------------|---|----------|----------|----------|-----------------------|--------------------|--|
| IMPAIRMENT | CRITERIA | LIFE | DIR | AODIR | CRITICAL ILL RIDER | QUESTION ON APP | |
| Abscess | Present | Decline | Decline | Decline | Decline | 1f | |
| | Removed, with full recovery and confirmed to be benign | Standard | Standard | Standard | Standard | 1f | |
| Addison's Disease | Acute Single Episode | Standard | Standard | Standard | Standard | 1f | |
| | Others | Decline | Decline | Decline | Decline | 1f | |
| AIDS / ARC | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 3a | |
| Alcoholism | Within 4 years since abstained from use | Decline | Decline | Decline | Decline | 3c | |
| | After 4 years since abstained from use | Standard | Decline | Decline | Standard | 3c | |
| Alzheimer's | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1c | |
| Amputation | Caused by injury | Standard | Decline* | Decline* | Standard | 1f | |
| | Caused by disease | Decline | Decline | Decline | Decline | 1e | |
| Anemia | Iron Deficiency on vitamins only | Standard | Standard | Standard | Standard | 1e | |
| | Others | Decline | Decline | Decline | Decline | 1e | |
| Aneurysm | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a | |
| Angina | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a | |
| Angioplasty | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a | |
| Ankylosis | Medically diagnosed, treated, or taken medication for | Standard | Decline | Standard | Decline | 1e | |
| Anxiety/Depression | Anxiety, 1 medication, situational in nature | Standard | Standard | Standard | Standard | 1c | |
| ,, , | Major depression, bipolar disorder, schizophrenia | Decline | Decline | Decline | Decline | 1c | |
| Aortic Insufficiency | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a | |
| Aortic Stenosis | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a | |
| Appendectomy | Medically diagnosed, treated, or taken medication for | Standard | Standard | Standard | Standard | 1f | |
| Arteriosclerosis | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a | |
| Arthritis | Rheumatoid - minimal, slight impairment | Standard | Decline | Standard | Standard | le le | |
| 7 (1111111) | Rheumatoid - all others | Decline | Decline | Decline | Decline | le le | |
| Asthma | Mild, occasional, brief episodes, allergic, seasonal | Standard | Standard | Standard | Standard | 1c | |
| 7.5111110 | Moderate, more than 1 episode a month | Standard | Decline | Standard | Standard | 1c | |
| | Severe, hospitalization or ER visit in past 12 months | Decline | Decline | Decline | Decline | 1c | |
| | Maintenance steroid use | Decline | Decline | Decline | Decline | 1c | |
| | Combined with Tobacco Use - Smoker | Decline | Decline | Decline | Decline | 1c | |
| Aviation | Commercial pilot for regularly scheduled airline | | Standard | | | 2 | |
| Avidilori | Other pilots flying for pay | Decline | Decline | Decline | Decline | 2 | |
| | Student Pilot | Decline | Decline | Decline | Decline | 2 | |
| | Private Pilot with more than 100 solo hours | Standard | Standard | Standard | Standard | 2 | |
| Pack Injuny | Within the past 12 months | Standard | Decline* | Decline* | Standard | 1e & 1f | |
| Back Injury Bi-Polar Disorder | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1c | |
| Blindness | Caused by diabetes, circulatory disorder, or other illness | Decline | Decline | Decline | Decline | 1c | |
| biiriariess | Other causes | | | | | | |
| Dranabitie | | Standard | Decline | Decline | Decline | lc | |
| Bronchitis | Acute- Recovered | Standard | Standard | Standard | Standard | 1c | |
| Discourse de Discours | Chronic | Decline | Decline | Decline | Decline | 1c | |
| Buerger's Disease | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a | |
| By-Pass Surgery (CABG or Stent) | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2a | |
| Cancer / Melanoma | Basal or Squamous cell skin carcinoma, isolated occurrence | Standard | Standard | Standard | Standard | 2d | |
| | 7 years since surgery, diagnosis, or last treatment, no recurrence or additional occurrence | Standard | Standard | Standard | Decline | 2d | |
| | All others | Decline | Decline | Decline | Decline | 2d | |

| | HOME PROTECTOR MEDICAL IMPAIRMEN | NT GUIDI | (contin | ued) | | |
|---|--|----------|----------|----------|-----------------------|--------------------|
| IMPAIRMENT | CRITERIA | LIFE | DIR | AODIR | CRITICAL ILL RIDER | QUESTION ON APP |
| Cardiomyopathy | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2a |
| Cerebral Palsy | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2f |
| Chronic Obstructive Pulmonary Disease (COPD) | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2c |
| Cirrhosis of Liver | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2b |
| Connective Tissue Disease | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2f |
| Concussion – Cerebral | Full recovery with no residual effects | Standard | Standard | Standard | Standard | 2g |
| Congestive Heart Failure (CHF) | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2a |
| Criminal History | Convicted of misdemeanor or felony within the past 5 years | Decline | Decline | Decline | Decline | 3a |
| | Probation or parole within the past 6 months | Decline | Decline | Decline | Decline | 3a |
| Crohn's Disease | Diagnosed prior to age 20 or within the past 12 months | Decline | Decline | Decline | Decline | 2b |
| Cystic Fibrosis | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2d |
| Deep Vein | Single episode, full recovery, no current medication | Standard | Standard | Standard | Standard | 2b |
| Thrombosis (DVT) | 2 or more episodes, continuing anticoagulant treatment | Decline | Decline | Decline | Decline | 1a |
| Dementia | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2d |
| Diabetes | Combined with overweight, gout, retinopathy, or protein in urine | Decline | Decline | Decline | Decline | 2b |
| | Diagnosed prior to age 35 | Decline | Decline | Decline | Decline | 2b |
| | Tobacco Use in past 12 months or Uses Insulin | Decline | Decline | Decline | Decline | 2b |
| | Controlled with oral medications | Standard | Decline | Standard | Standard | 2b |
| Diagnostic Testing, Surgery or Hospitalization | Recommended within the past 12 months by a medical professional which has not been completed or for which the results have not been received | Decline | Decline | Decline | Decline | 5b |
| Disabled | Receiving SSI benefits for disability and/or currently not employed due to medical reasons | Decline | Decline | Decline | Decline | |
| Diverticulitis/ Diverticulosis | Acute, with full recovery | Standard | Standard | Standard | Standard | 2b |
| Down Syndrome | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 2d |
| Driving Record | Within the past 3 years an alcohol/drug related infraction, or 2 or more accidents, or 3 or more driving violations or combination thereof | Decline | Decline | Decline | Decline | 3a |
| | License currently suspended or revoked | Decline | Decline | Decline | Decline | 3a |
| Drug Abuse | Illegal drug use within the past 4 years | Decline | Decline | Decline | Decline | 3c |
| | Treatment within the past 4 years | Decline | Decline | Decline | Decline | 3c |
| | Treatment 4 years or more, non-usage since | Standard | Decline | Decline | Standard | 3c |
| Duodenitis | Medically diagnosed, treated, or taken medication for | Standard | Standard | Standard | Standard | 1b |
| Emphysema | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1c |
| Epilepsy | Petit Mal | Standard | Decline* | Standard | Standard | 1c |
| | All others | Decline | Decline | Decline | Decline | 1c |
| Fibrillation | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a |
| Fibromyalgia | Medically diagnosed, treated, or taken medication for | Standard | Decline | Standard | Standard | 1f |
| Gallbladder disorder | Medically diagnosed, treated, or taken medication for | Standard | Standard | Standard | Standard | 1b |
| Gastritis | Acute | Standard | Standard | Standard | Standard | 1b |
| Glomerulosclerosis | Acute – after 1 year | Standard | Standard | Standard | Decline | 1d |

| | HOME PROTECTOR MEDICAL IMPAIRME | NT GUIDI | (contin | ued) | | 1 |
|--------------------------------|---|----------|----------|----------|--------------------|--------------------|
| IMPAIRMENT | CRITERIA | LIFE | DIR | AODIR | CRITICAL ILL RIDER | QUESTION ON APP |
| Gout | Combined with history of diabetes, kidney stones, or protein in urine | Decline | Decline | Decline | Decline | 1e |
| Hazardous Avocations | Participated in within the past 2 years | Standard | Decline* | Decline* | Standard | 2 |
| Headaches | Migraine, fully investigated, controlled with medication | Standard | Decline | Standard | Standard | 1c & 1f |
| | Migraine, severe or not investigated | Decline | Decline | Decline | Decline | 1c & 1f |
| Heart Arrhythmia | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a |
| Heart Disease / Disorder | Includes heart attack, coronary artery disease, angina | Decline | Decline | Decline | Decline | 1a |
| Heart Murmur | History of treatment or surgery | Decline | Decline | Decline | Decline | 1a |
| Hemophilia | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a |
| Hepatitis | History of or diagnosis of or treatment for Hep B or C | Decline | Decline | Decline | Decline | 1b |
| Hepatomegaly | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1b |
| HIV | Tested Positive | Decline | Decline | Decline | Decline | 3a |
| Hodgkin's Disease | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1c |
| Hypertension (High Blood | Controlled with 2 or less medications, provide current BP reading history | Standard | Standard | Standard | Standard | la |
| Pressure) | Uncontrolled or using 3 or more medications to control | Decline | Decline | Decline | Decline | 1a |
| | In combination with Thyroid Disorder | Standard | Standard | Standard | Decline | 1a |
| Hysterectomy | No cancer | Standard | Standard | Standard | Standard | 1d |
| Kidney Disease | Dialysis | Decline | Decline | Decline | Decline | 1g |
| , | Insufficiency or Failure | Decline | Decline | Decline | Decline | 1g |
| | Nephrectomy | Decline | Decline | Decline | Decline | 1g |
| | Polycystic Kidney Disease | Decline | Decline | Decline | Decline | 1g |
| | Transplant recipient | Decline | Decline | Decline | Decline | 1g |
| Knee Injury | Medically diagnosed, treated, or taken medication for within the past 12 months | Standard | Decline* | Decline* | Standard | 1e |
| Leukemia | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1c |
| Liver Impairments | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1b |
| Lung Disease / Disorder | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1c |
| Lupus Erythematosus | Systemic (SLE) | Decline | Decline | Decline | Decline | 1e |
| Marfan Syndrome | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1e |
| Melanoma | See Cancer/Melanoma | | | | | 1c |
| Meniere's Disease | Medically diagnosed, treated, or taken medication for | Standard | Decline | Standard | Standard | 1f |
| Mental or Nervous | Anxiety, 1 medication, situational in nature | Standard | Standard | Standard | Standard | 1c |
| Disorder | Major depression, bipolar disorder, schizophrenia | Decline | Decline | Decline | Decline | 1c |
| Mitral Insufficiency | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a |
| Multiple Sclerosis | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1c |
| Muscular Dystrophy | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1e |
| Narcolepsy | More than 2 years from diagnosis | Standard | Decline | Standard | Standard | 1c |
| Pacemaker | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a |
| Pancreatitis | Chronic or multiple episodes | Decline | Decline | Decline | Decline | 1b |
| Paralysis | Includes Paraplegia and Quadriplegia | Decline | Decline | Decline | Decline | 1e |
| Parkinson's Disease | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1c |
| Peripheral Vascular Disease | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a |
| Pregnancy | Current; no complications | Standard | Standard | Standard | Standard | 3e |

| | HOME PROTECTOR MEDICAL IMPAIRME | NT GUIDI | (contin | ued) | | |
|-------------------------------------|--|----------|----------|----------|-----------------------|--------------------|
| IMPAIRMENT | CRITERIA | LIFE | DIR | AODIR | CRITICAL ILL RIDER | QUESTION ON APP |
| Prostate Disease / Disorder | Infection, Benign Prostatic Hypertrophy. Confirmed, with stable PSA level | Standard | Standard | Standard | Standard | 1d |
| | Cancer - See Cancer / Melanoma | | | | | 1c & 1d |
| Pulmonary Embolism | Medically diagnosed, treated, or taken medication for | Standard | Standard | Standard | Decline | 1a |
| Retardation | Mild to moderate | Standard | Decline | Standard | Standard | 1c |
| | Severe | Decline | Decline | Decline | Decline | 1c |
| Rheumatic Fever | One attack-recovered | Standard | Standard | Standard | Decline | 1a |
| Sarcoidosis | Pulmonary | Decline | Decline | Decline | Decline | 1d |
| Seizures | Petit Mal | Standard | Decline* | Standard | Standard | 1c |
| | All others | Decline | Decline | Decline | Decline | 1c |
| Shoulder Injury | Medically diagnosed, treated, or taken medication for within the past 12 months | Standard | Decline* | Decline | Standard | 1e |
| Sleep Apnea | Combined with history of overweight, poorly controlled high blood pressure, chronic obstructive pulmonary disease, or heart arrhythmia | Decline | Decline | Decline | Decline | 1f |
| Spina Bifida | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1e |
| Spina Bifida Occulta | Asymptomatic | Standard | Standard | Standard | Standard | 1e |
| Stroke / CVA | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a |
| Subarachnoid Hemorrhage | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1a |
| Suicide Attempt | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1c |
| Thyroid Disorder | Medically diagnosed, treated, or taken medication for | Standard | Standard | Standard | Standard | 1f |
| | In combination with Hypertension (HBP) | Standard | Standard | Standard | Decline | 1f |
| Transient Ischemic | After 6 months, no residuals | Standard | Decline | Standard | Decline | 1a |
| Attack (TIA) | Combined with Tobacco Use -Smoker | Decline | Decline | Decline | Decline | 1a |
| Transplant, Organ or Bone Marrow | Transplant recipient or on waiting list | Decline | Decline | Decline | Decline | |
| Tuberculosis | Within 2 years of treatment or diagnosis | Decline | Decline | Decline | Decline | 1c |
| | Over 2 years with no residuals | Standard | Standard | Standard | Standard | 1c |
| Ulcer | Peptic, duodenal, or gastric - symptom free for 1 year | Standard | Standard | Standard | Standard | 1b |
| Ulcerative Colitis | Diagnosed prior to age 20 or within the past 12 months | Decline | Decline | Decline | Decline | 1b |
| Unemployment | Currently unemployed due to medical reasons | Decline | Decline | Decline | Decline | 2a |
| Valve Replacement | Heart / Cardiac | Decline | Decline | Decline | Decline | 1a |
| Vascular Impairments | Medically diagnosed, treated, or taken medication for | Decline | Decline | Decline | Decline | 1f |
| Weight Reduction | Surgery within the past 1 year | Decline | Decline | Decline | Decline | 1f |
| Surgery | After 1 year since surgery with no complications | Standard | Decline | Standard | Standard | 1f |
| | History of complications such as Dumping Syndrome | Decline | Decline | Decline | Decline | 1f |

HOME PROTECTOR PRESCRIPTION REFERENCE GUIDE

Where medications that can be used for more than one condition exist, the alternate uses and appropriate level of coverage have been indicated.

| MEDICATION | COMMON USE OF CONCERN | RX FILL WITHIN | PLAN ELIGIBILITY |
|-----------------------------|---|-------------------|----------------------|
| Abilify | Bi-Polar / Schizophrenia | N/A | Decline |
| Accupril | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Accuretic | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Acebutolol HCL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Aceon | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Actoplus | Diabetes | N/A | See '#' Below |
| Actos | Diabetes | N/A | See '#' Below |
| Advair | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Aggrenox | Stroke / Heart or Circulatory Disease or Disorder | N/A | Decline |
| Albuterol | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Aldactazide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Aldactone | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Allopurinol | Gout | N/A | See Impairment Guide |
| Altace | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Amantadine HCL | Parkinson's | N/A | Decline |
| Amaryl | Diabetes | N/A | See '#' Below |
| Ambisome | AIDS | N/A | Decline |
| Amiloride HCL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Amlodipine Besylate / Benaz | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Amyl Nitrate | Angina / CHF | N/A | Decline |
| Antabuse | Alcohol / Drugs | 4 years | Decline |
| Apokyn | Parkinson's | N/A | Decline |
| Apresoline | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Aptivus | AIDS | N/A | Decline |
| Aranesp | Kidney Dialysis | N/A | Decline |
| | Renal Insufficiency/Failure | N/A | Decline |
| | Diabetic Nephropathy | N/A | Decline |

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| MEDICATION | COMMON USE OF CONCERN | RX FILL WITHIN | PLAN ELIGIBILITY |
|--------------------------|---------------------------------------|----------------------|----------------------|
| Arimidex | Cancer | 8 years > 8 years | Decline Standard |
| Atacand | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Atamet | Parkinson's | N/A | Decline |
| Atenolol | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Atgam | Organ / Tissue Transplant | N/A | Decline |
| Atripla | AIDS | N/A | Decline |
| Atrovent / Atrovent HFA/ | Allergies | N/A | Standard |
| Atrovent (Nasal) | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Avalide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Avandia | Diabetes | N/A | See '#' Below |
| Avapro | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Avonex | Multiple Sclerosis | N/A | Decline |
| Azasan | Organ / Tissue Transplant | N/A | Decline |
| | Rheumatoid Arthritis | N/A | Decline |
| | Systemic Lupus (SLE) | N/A | Decline |
| Azathioprine | Organ / Tissue Transplant | N/A | Decline |
| | Rheumatoid Arthritis | N/A | Decline |
| | Systemic Lupus (SLE) | N/A | Decline |
| Azilect | Parkinson's | N/A | Decline |
| Azmacort | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Azor | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Baclofen | Multiple Sclerosis | N/A | Decline |
| Baraclude | Liver Disorder / Hepatitis | N/A | Decline |
| | Liver Failure | N/A | Decline |
| Benazepril HCL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Benicar | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Benlysta | Systemic Lupus (SLE) | N/A | Decline |
| D 1 : 14 1 1 | Deutines auto | N/A | Decline |
| Benztropine Mesylate | Parkinson's | 19/7 | Decime |

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| MEDICATION | COMMON USE OF CONCERN | RX FILL WITHIN | PLAN ELIGIBILITY |
|---------------------------|-----------------------------|-------------------|----------------------|
| Betapace | Heart Arrhythmia | N/A | Decline |
| | CHF | N/A | Decline |
| Betaseron | Multiple Sclerosis | N/A | Decline |
| Betaxolol HCL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| BiDil | CHF | N/A | Decline |
| Bisoprolol Fumarate | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Bromocriptine Mesylate | Parkinson's | N/A | Decline |
| Bumetanide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Bumex | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Buprenex | Alcohol / Drugs | 4 years | Decline |
| Bystolic | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Calan | High Blood Pressure (HTN) | N/A | See '*' Below |
| Calcium Acetate | Kidney Dialysis | N/A | Decline |
| | Renal Insufficiency/Failure | N/A | Decline |
| | Diabetic Nephropathy | N/A | Decline |
| Campath | Cancer | 8 years > 8 years | Decline Standard |
| Campral | Alcohol / Drugs | 4 years | Decline |
| Capoten | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Capozide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Captopril | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Carbamazepine | Seizures | N/A | See Impairment Guide |
| Carbatrol | Seizures | N/A | See Impairment Guide |
| Carbidopa | Parkinson's | N/A | Decline |
| Cardizem | High Blood Pressure (HTN) | N/A | See '*' Below |
| Cardura | High Blood Pressure (HTN) | N/A | See '*' Below |
| Cartia | High Blood Pressure (HTN) | N/A | See '*' Below |
| Carvedilol | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |

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| MEDICATION | COMMON USE OF CONCERN | RX FILL WITHIN | PLAN ELIGIBILITY |
|----------------|---|----------------------|----------------------|
| Casodex | Cancer | 8 years > 8 years | Decline Standard |
| Catapress | High Blood Pressure (HTN) | N/A | See '*' Below |
| Cellcept | Organ / Tissue Transplant | N/A | Decline |
| Chlorpromazine | Schizophrenia | N/A | Decline |
| Clopidogrel | Stroke / Heart or Circulatory Disease or Disorder | N/A | Decline |
| Cogentin | Parkinson's | N/A | Decline |
| | Other Use | N/A | Standard |
| Combivent | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Combivir | AIDS | N/A | Decline |
| Complera | AIDS | N/A | Decline |
| Copaxone | Multiple Sclerosis | N/A | Decline |
| Copegus | Liver Disorder / Hepatitis / Chronic Hepatitis | N/A | Decline |
| Cordarone | Irregular Heartbeat | N/A | Decline |
| Coreg | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Corgard | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Corzide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Coumadin | Blood Clot / Deep Vein Thrombosis | N/A | See Impairment Guide |
| | Stroke / Heart or Circulatory Disease or Disorder | N/A | Decline |
| Cozaar | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Creon | Chronic Pancreatitis | N/A | Decline |
| Cyclosporine | Organ / Tissue Transplant | N/A | Decline |
| Cytoxan | Cancer | 8 years > 8 years | Decline Standard |
| Daliresp | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Demadex | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Depacon | Seizures | N/A | See Impairment Guide |
| Depade | Alcohol / Drugs | 4 years | Decline |
| Depakene | Seizures | N/A | See Impairment Guide |
| Depakote | Seizures | N/A | See Impairment Guide |
| Diabeta | Diabetes | N/A | See '#' Below |
| Diabinese | Diabetes | N/A | See '#' Below |
| Digitek | Irregular Heartbeat | N/A | Decline |
| J . 5 | CHF | N/A | Decline |

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|-------------------|---------------------------------------|----------------------|----------------------|
| Digoxin | Irregular Heartbeat | N/A | Decline |
| | CHF | N/A | Decline |
| Dilacor | High Blood Pressure (HTN) | N/A | See '*' Below |
| Dilantin | Seizures | N/A | See Impairment Guide |
| Dilatrate SR | Angina / CHF | N/A | Decline |
| Dilor | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Diovan | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Disulfiram | Alcohol / Drugs | 4 years | Decline |
| Dolophine | Opioid Dependence | 4 years | Decline |
| Donepezil HCL | Alzheimer's / Dementia | N/A | Decline |
| Duoneb | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Dyazide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Dynacirc | High Blood Pressure (HTN) | N/A | See '*' Below |
| Dyrenium | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Edecrin | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Edurant | AIDS | N/A | Decline |
| Eldepryl | Parkinson's | N/A | Decline |
| Emtriva | AIDS | N/A | Decline |
| Enalapril Maleate | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Enalaprilat | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Epitol | Seizures | N/A | See Impairment Guide |
| Epivir | AIDS | N/A | Decline |
| Eplerenone | CHF | N/A | Decline |
| Eskalith | Bi-Polar / Schizophrenia | N/A | Decline |
| Esmolol HCL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Exforge | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Felodipine | High Blood Pressure (HTN) | N/A | See '*' Below |
| Femara | Cancer | 8 years > 8 years | Decline Standard |

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| MEDICATION | COMMON USE OF CONCERN | RX FILL WITHIN | PLAN ELIGIBILITY |
|--------------------|-----------------------------------|----------------------|----------------------|
| Foscavir | AIDS | N/A | Decline |
| Fosinopril Sodium | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Fosrenol | Kidney Dialysis | N/A | Decline |
| | Renal Insufficiency / Failure | N/A | Decline |
| | Diabetic Nephropathy | N/A | Decline |
| Furosemide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Gabapentin | Seizures | N/A | See Impairment Guide |
| | Restless Leg Syndrome | N/A | Standard |
| Gleevec | Cancer | 8 years > 8 years | Decline Standard |
| Glipizide | Diabetes | N/A | See '#' Below |
| Glucophage | Diabetes | N/A | See '#' Below |
| Glucotrol | Diabetes | N/A | See '#' Below |
| Glyburide | Diabetes | N/A | See '#' Below |
| Glynase | Diabetes | N/A | See '#' Below |
| Haldol | Schizophrenia | N/A | Decline |
| Haloperidol | Schizophrenia | N/A | Decline |
| HCTZ/Triamterene | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Hectoral | Kidney Dialysis | N/A | Decline |
| | Renal Insufficiency / Failure | N/A | Decline |
| | Diabetic Nephropathy | N/A | Decline |
| Heparin | Blood Clot / Deep Vein Thrombosis | N/A | See Impairment Guide |
| Hepsera | Liver Disorder / Hepatitis | N/A | Decline |
| Hizentra | Immunodeficiency | N/A | Decline |
| Humalog | Diabetes | N/A | Decline |
| Humulin | Diabetes | N/A | Decline |
| Hydralazine HCL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Hydroxychloroquine | Systemic Lupus (SLE) | N/A | Decline |
| | Rheumatoid Arthritis | N/A | Decline |
| Hydroxyurea | Cancer | 8 years > 8 years | Decline Standard |
| Hytrin | High Blood Pressure (HTN) | N/A | See '*' Below |
| Hyzaar | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Imdur | Angina / CHF | N/A | Decline |

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|--------------------------------------|---------------------------------------|----------------------|----------------------|
| Imuran | Organ / Tissue Transplant | N/A | Decline |
| | Rheumatoid Arthritis | N/A | Decline |
| | Systemic Lupus (SLE) | N/A | Decline |
| Inamrinone | CHF | N/A | Decline |
| Inderal | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Inderide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Inspra | CHF | N/A | Decline |
| Insulin | Diabetes | N/A | Decline |
| Intron-A | Cancer | 8 years > 8 years | Decline Standard |
| | Hepatitis C | N/A | Decline |
| Invirase | AIDS | N/A | Decline |
| pratropium Bromide | Allergies | N/A | Standard |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| soptin | High Blood Pressure (HTN) | N/A | See '*' Below |
| Isordil | Angina / CHF | N/A | Decline |
| lsosorbide Dinitrate/ Mononitrate | Angina / CHF | N/A | Decline |
| Janumet | Diabetes | N/A | See '#' Below |
| Januvia | Diabetes | N/A | See '#' Below |
| Kaletra | AIDS | N/A | Decline |
| Kemadrin | Parkinson's | N/A | Decline |
| Kerlone | High Blood Pressure (HTN) | N/A | See '*' Below |
| | Glaucoma | N/A | Standard |
| Labetalol | High Blood Pressure (HTN) | N/A | See '*' Below |
| | Angina | N/A | Decline |
| Lamictal | Seizures | N/A | See Impairment Guide |
| | Bi-polar / Major depression | N/A | Decline |
| Lamotrigine | Seizures | N/A | See Impairment Guide |
| | Bi-polar / Major depression | N/A | Decline |
| Lanoxicaps | Irregular Heartbeat | N/A | Decline |
| | CHF | N/A | Decline |
| Lanoxin | Irregular Heartbeat | N/A | Decline |
| | CHF | N/A | Decline |
| Lantus | Diabetes | N/A | Decline |
| Larodopa | Parkinson's | N/A | Decline |

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| MEDICATION | COMMON USE OF CONCERN | RX FILL WITHIN | PLAN ELIGIBILITY |
|---------------|-------------------------------|----------------------|----------------------|
| Lasix | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Leukeran | Cancer | 8 years > 8 years | Decline Standard |
| Levatol | High Blood Pressure (HTN) | N/A | See '*' Below |
| | Angina | N/A | Decline |
| Levemir | Diabetes | N/A | Decline |
| Levocarnitine | Kidney Dialysis | N/A | Decline |
| | Renal Insufficiency / Failure | N/A | Decline |
| | Diabetic Nephropathy | N/A | Decline |
| Levodopa | Parkinson's | N/A | Decline |
| Lexiva | AIDS | N/A | Decline |
| Lipitor | Cholesterol | N/A | Standard |
| Lisinopril | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Lithium | Bi-Polar / Schizophrenia | N/A | Decline |
| _odosyn | Parkinson's | N/A | Decline |
| Lopressor | High Blood Pressure (HTN) | N/A | See '*' Below |
| Losartan | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| _otensin | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Loxapine | Schizophrenia | N/A | Decline |
| Loxitane | Schizophrenia | N/A | Decline |
| _ozol | High Blood Pressure (HTN) | N/A | See '*' Below |
| Lupron | Cancer | 8 years > 8 years | Decline Standard |
| Lyrica | Seizures | N/A | See Impairment Guide |
| Mavik | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Maxzide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Mellaril | Schizophrenia | N/A | Decline |
| Metformin | Diabetes | N/A | See '#' Below |
| Methadone | Opioid Dependence | 4 years | Decline |
| Methadose | Opioid Dependence | 4 years | Decline |
| Methotrexate | Cancer | 8 years > 8 years | Decline Standard |
| | Rheumatoid Arthritis | N/A | Decline |

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|--|---|-------------------|----------------------|
| Metoprolol HCTZ | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Metoprolol Tartrate / | High Blood Pressure (HTN) | N/A | See '*' Below |
| Succinate | CHF | N/A | Decline |
| Micardis | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Micronase | Diabetes | N/A | See '#' Below |
| Milrinone | CHF / Cardiomyopathy | N/A | Decline |
| Minipress | High Blood Pressure (HTN) | N/A | See '*' Below |
| Minitran | Angina / CHF | N/A | Decline |
| Mirapex | Parkinson's | N/A | Decline |
| | Other Use | N/A | Standard |
| Moban | Schizophrenia | N/A | Decline |
| Moduretic | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Moexipril HCL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Monoket | Angina / CHF | N/A | Decline |
| Monopril | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Mysoline | Seizures | N/A | See Impairment Guide |
| Nadolol | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Naloxone | Alcohol / Drugs | 4 years | Decline |
| Naltrexone | Alcohol / Drugs | 4 years | Decline |
| Narcan | Alcohol / Drugs | 4 years | Decline |
| Natrecor | CHF | N/A | Decline |
| Navane | Schizophrenia | N/A | Decline |
| Neurontin | Seizures | N/A | See Impairment Guide |
| Nifedipine | High Blood Pressure (HTN) | N/A | See '*' Below |
| Nimodipine | Stroke / Heart or Circulatory Disease or Disorder | N/A | Decline |
| Nimotop | Stroke / Heart or Circulatory Disease or Disorder | N/A | Decline |
| Nitrek | Angina / CHF | N/A | Decline |
| Nitro-bid | Angina / CHF | N/A | Decline |
| Nitro-dur | Angina / CHF | N/A | Decline |
| Nitroglycerine / Nitrotab / Nitroquick/Nitrostat | Angina / CHF | N/A | Decline |
| Nitrol | Angina / CHF | N/A | Decline |

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|----------------------------|---|----------------------|----------------------|
| Normodyne | High Blood Pressure (HTN) | N/A | See '*' Below |
| Norpace | Irregular Heartbeat | N/A | Decline |
| Norvir | AIDS | N/A | Decline |
| Novolin | Diabetes | N/A | Decline |
| Novolog | Diabetes | N/A | Decline |
| Pacerone | Irregular Heartbeat | N/A | Decline |
| Pancrease | Chronic Pancreatitis | N/A | Decline |
| Parcopa | Parkinson's | N/A | Decline |
| Parlodel | Parkinson's | N/A | Decline |
| Pegasys | Liver Disorder / Hepatitis C / Chronic Hepatitis | N/A | Decline |
| Peg-Intron | Liver Disorder / Hepatitis C / Chronic Hepatitis | N/A | Decline |
| Pentam 300 | AIDS | N/A | Decline |
| Pentamidine Isethionate | AIDS | N/A | Decline |
| Pergolide Mesylate | Parkinson's | N/A | Decline |
| Permax | Parkinson's | N/A | Decline |
| Phenobarbital | Seizures | N/A | See Impairment Guide |
| Phoslo | Kidney Dialysis | N/A | Decline |
| | Renal Insufficiency / Failure | N/A | Decline |
| | Diabetic Nephropathy | N/A | Decline |
| Plaquenil | Systemic Lupus (SLE) | N/A | Decline |
| | Malaria | N/A | Standard |
| | Rheumatoid Arthritis | N/A | Decline |
| Plavix | Stroke / Heart or Circulatory Disease or Disorder | N/A | Decline |
| Plendil | High Blood Pressure (HTN) | N/A | See '*' Below |
| Prandin | Diabetes | N/A | See '#' Below |
| Prazosin | High Blood Pressure (HTN) | N/A | See '*' Below |
| Primacor | CHF | N/A | Decline |
| Prinivil | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Prinzide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Procardia | High Blood Pressure (HTN) | N/A | See '*' Below |
| Prograf | Organ / Tissue Transplant | N/A | Decline |
| Proleukin | Cancer | 8 years > 8 years | Decline Standard |
| Prolixin | Schizophrenia | N/A | Decline |
| Propranolol HCL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |

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| MEDICATION | COMMON USE OF CONCERN | RX FILL WITHIN | PLAN ELIGIBILITY |
|--------------------|--|-------------------|----------------------|
| Proventil | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Prozac | Depressive Disorder | N/A | Standard |
| Quinapril | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Quinaretic | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Ramipril | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Ranexa | Angina / CHF | N/A | Decline |
| Rapamune | Organ / Tissue Transplant | N/A | Decline |
| Rebetol | Liver Disorder / Hepatitis C / Chronic Hepatitis | N/A | Decline |
| Rebetron | Liver Disorder / Hepatitis C / Chronic Hepatitis | N/A | Decline |
| Rebif | Multiple Sclerosis | N/A | Decline |
| Renagel | Kidney Dialysis | N/A | Decline |
| | Renal Insufficiency / Failure | N/A | Decline |
| | Diabetic Nephropathy | N/A | Decline |
| Renvela | Kidney Dialysis | N/A | Decline |
| | Renal Insufficiency / Failure | N/A | Decline |
| | Diabetic Nephropathy | N/A | Decline |
| Requip | Parkinson's | N/A | Decline |
| | Restless Leg Syndrome | N/A | Standard |
| Ribavirin | Liver Disorder / Hepatitis C / Chronic Hepatitis | N/A | Decline |
| Rilutek | ALS / Motor Neuron Disease | N/A | Decline |
| Risperdal | Bi-Polar / Schizophrenia | N/A | Decline |
| Risperidone | Bi-Polar / Schizophrenia | N/A | Decline |
| Rituxan | Cancer | 8 years > 8 years | Decline Standard |
| | Rheumatoid Arthritis | N/A | Decline |
| Ropinirole | Parkinson's | N/A | Decline |
| | Restless Leg Syndrome | N/A | Standard |
| Rythmol | Irregular Heartbeat | N/A | Decline |
| Serevent | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Seroquel | Bi-Polar / Schizophrenia | N/A | Decline |
| Sinemet/Sinemet CR | Parkinson's | N/A | Decline |
| Sodium Edecrin | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |

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|----------------|---------------------------------------|----------------------|----------------------|
| Sotalol | High Blood Pressure (HTN) | N/A | See '*' Below |
| Hydrochloride | CHF | N/A | Decline |
| Sotalol HCL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Spiriva | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Spironolactone | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Sprycel | Cancer | 8 years > 8 years | Decline Standard |
| Stalevo | Parkinson's | N/A | Decline |
| Starlix | Diabetes | N/A | See '#' Below |
| Suboxone | Alcohol / Drugs | 4 years | Decline |
| Subutex | Alcohol / Drugs | 4 years | Decline |
| Sustiva | AIDS | N/A | Decline |
| Symbicort | Asthma | N/A | Standard |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Symmetrel | Parkinson's | N/A | Decline |
| Tambocor | Irregular Heartbeat | N/A | Decline |
| Tamoxifen | Cancer | 8 years > 8 years | Decline Standard |
| Tarka | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Tasmar | Parkinson's | N/A | Decline |
| [egretol | Seizures | N/A | See Impairment Guide |
| [enex | High Blood Pressure (HTN) | N/A | See '*' Below |
| [enoretic | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Tenormin | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Theo-Dur | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Theophylline | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Thioridazine | Schizophrenia | N/A | Decline |
| [hiothixene | Schizophrenia | N/A | Decline |
| Thorazine | Schizophrenia | N/A | Decline |
| Tiazac | High Blood Pressure (HTN) | N/A | See '*' Below |
| Tolazamide | Diabetes | N/A | See '#' Below |

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|---------------------|---------------------------------------|-------------------|----------------------|
| Tolbutamide | Diabetes | N/A | See '#' Below |
| Tolinase | Diabetes | N/A | See '#' Below |
| Toprol XL | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Torsemide | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Trandate | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Triamterene | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Tribenzor | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Trihexyphenidyl HCL | Parkinson's | N/A | Decline |
| Tresiba (Insulin) | Diabetes | N/A | Decline |
| Truvada | AIDS | N/A | Decline |
| Tyzeka | Liver Disorder / Hepatitis | N/A | Decline |
| Uniretic | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Univasc | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Valcyte | AIDS | N/A | Decline |
| Valproic Acid | Seizures | N/A | See Impairment Guide |
| Valstar | Cancer | 8 years > 8 years | Decline Standard |
| Valturna | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Vascor | Angina | N/A | Decline |
| Vaseretic | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Vasotec | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Ventolin | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Verapamil | High Blood Pressure (HTN) | N/A | See '*' Below |
| Viaspan | Organ / Tissue Transplant | N/A | Decline |
| Viracept | AIDS | N/A | Decline |
| Viramune | AIDS | N/A | Decline |
| Viread | AIDS | N/A | Decline |

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|------------|---|----------------------|----------------------|
| Visken | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Vivitrol | Alcohol / Drugs | 4 years | Decline |
| Warfarin | Blood Clot / Deep Vein Thrombosis | N/A | See Impairment Guide |
| | Stroke / Heart or Circulatory Disease or Disorder / Heart Valve Disease | N/A | Decline |
| Xeloda | Cancer | 8 years > 8 years | Decline Standard |
| Xopenex | Asthma | N/A | See Impairment Guide |
| | COPD / Emphysema / Chronic Bronchitis | N/A | Decline |
| Zelapar | Parkinson's | N/A | Decline |
| Zemplar | Kidney Dialysis | N/A | Decline |
| | Renal Insufficiency / Failure | N/A | Decline |
| | Diabetic Nephropathy | N/A | Decline |
| Zestoretic | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Zestril | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Ziac | High Blood Pressure (HTN) | N/A | See '*' Below |
| | CHF | N/A | Decline |
| Zyprexa | Bi-Polar / Schizophrenia | N/A | Decline |

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