

State and Federal Training Requirements

American Equity is not able to accept business from agents who are not compliant with applicable state and federal requirements.

[Anti-Money Laundering Training](#) – American Equity asks that our agents complete anti-money laundering training required under federal law, every two years. For our agents' convenience American Equity provides a free anti-money laundering course on our website, <https://agent.american-equity.com> or through the training link at <https://agent.american-equity.com/StateProductTraining.asp>. Proof of completion of an approved anti-money laundering course needs to be submitted before American Equity can issue your new business.

[Carrier Specific Product Training](#) – American Equity asks all our agents to complete the appropriate company specific product training before soliciting an annuity application for any American Equity product sold. American Equity will not be able to accept business dated prior to completion of the company specific product training for the product sold.

Company specific product is available on our website at <https://agent.american-equity.com> for agents who have an active agent number. Agents who do not have a number can access the training at <https://agent.american-equity.com/StateProductTraining.asp>. Use the last four digits of your SSN and your state license number to log in.

[California Annuity Training](#) – Agents licensed in CA are required to complete an initial eight hours of approved annuity training prior to soliciting annuity applications. The state also requires an additional four hours of approved annuity training be taken every two-year license term. American Equity is required by the state to verify that the training has been completed. We ask that you complete the training before submitting annuity applications to us during each two-year term. We will only issue new annuity policies if you have completed the annuity training requirement for your current license term.

For information on approved training courses: www.insurance.ca.gov

[Iowa Annuity Training](#) – Agents licensed in IA are required to complete four hours of approved indexed annuity training before soliciting an indexed annuity application. An agent selling any type of annuity must complete four hours of approved annuity training before soliciting an annuity application. Agents selling indexed annuities need to complete BOTH four-hour annuity training requirements. As of 7/1/2021, agents continuously licensed in IA who have previously completed the four-hour annuity training for selling any type of annuity will be required to complete an additional one-hour annuity training course updated for best interest requirements.

[Texas Annuity Training](#) – All agents must complete an approved initial four-hour annuity training course prior to writing any annuity applications. Resident licensed agents must complete eight hours of additional annuity training during each two-year license term in order to continue writing annuity applications. As of 01/01/22, agents licensed in TX who have previously completed the four-hour annuity training course will be required to complete an additional one-hour annuity training course updated for suitability best interest requirements.

For information on approved training courses: www.sircon.com/texas

[Other State Annuity Training Requirements](#): One time state approved four-hour annuity training course.

Please Note: Agents licensed in the states on pages 2&3 are required to comply with state annuity and suitability training requirements by taking a one time four-hour course prior to soliciting any business. You can also find your state requirements on the state websites listed on pages 2&3. Agents who previously completed the state required four-hour annuity training course, will be required to complete an additional state approved one-hour annuity training course update for best interest requirements by the date shown on pages 2&3.

Agents in these states who have not previously completed a four-hour state approved annuity training course will need to complete the state required full four-hour annuity training course before soliciting an annuity application by the date shown on pages 2&3.

Newly licensed agents in any state shown below are required to complete state approved four-hour annuity training before soliciting an annuity application.



State and Federal Training Requirements

State	Training Completion Date*	State Contact Information
AK	07/15/23	www.commerce.state.ak.us/insurance
AL	07/01/22	www.aldoi.gov
AR	01/01/22	www.insurance.arkansas.gov
AZ	06/30/21	https://difi.az.gov/
CO	05/01/23	https://doi.colorado.gov/
CT	09/01/22	www.ct.gov/cid
DC		www.disb.dc.gov
DE	02/01/22	https://insurance.delaware.gov/
GA		www.oci.ga.gov
HI	07/01/23	www.insurance.hawaii.gov
ID	01/01/22	www.doi.idaho.gov
IL		https://insurance.illinois.gov
IN		www.in.gov/idoi
KS		www.ksinsurance.org
KY	07/04/22	https://insurance.ky.gov/ppc/new_default.aspx
LA		www.lidi.state.la.us
MA		www.mass.gov
MD	04/08/23	www.mdinsurance.state.md.us
ME	06/30/22	www.maine.gov
MI	12/29/21	www.michigan.gov
MN	07/01/23	www.mn.gov
MO		www.insurance.mo.gov
MS	07/01/22	www.mid.state.ms.us
MT	04/01/22	http://csimt.gov/insurance
NC	07/01/23	https://www.ncdoi.gov
ND	07/01/22	www.nd.gov/ndins
NE	01/01/22	www.doi.ne.gov
NH		www.nh.gov



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State	Training Completion Date*	State Contact Information
NJ		www.dobi.nj.gov
NM	04/01/23	www.osi.state.nm.us
OH	08/14/21	www.insurance.ohio.gov
OK		www.oid.ok.gov
OR		https://dfr.oregon.gov/Pages/index.aspx
PA	12/20/22	www.insurance.pa.gov
RI	10/01/21	https://dbr.ri.gov/
SC	05/27/23	www.doi.sc.gov
SD	07/01/23	https://dlr.sd.gov/insurance/
TN		https://www.tn.gov/commerce/insurance-division.html
VA	03/01/22	https://www.scc.virginia.gov/boi/
WA		www.insurance.wa.gov
WI	04/01/23	www.oci.wi.gov
WV		www.wvinsurance.gov
WY		https://doi.wyo.gov/



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