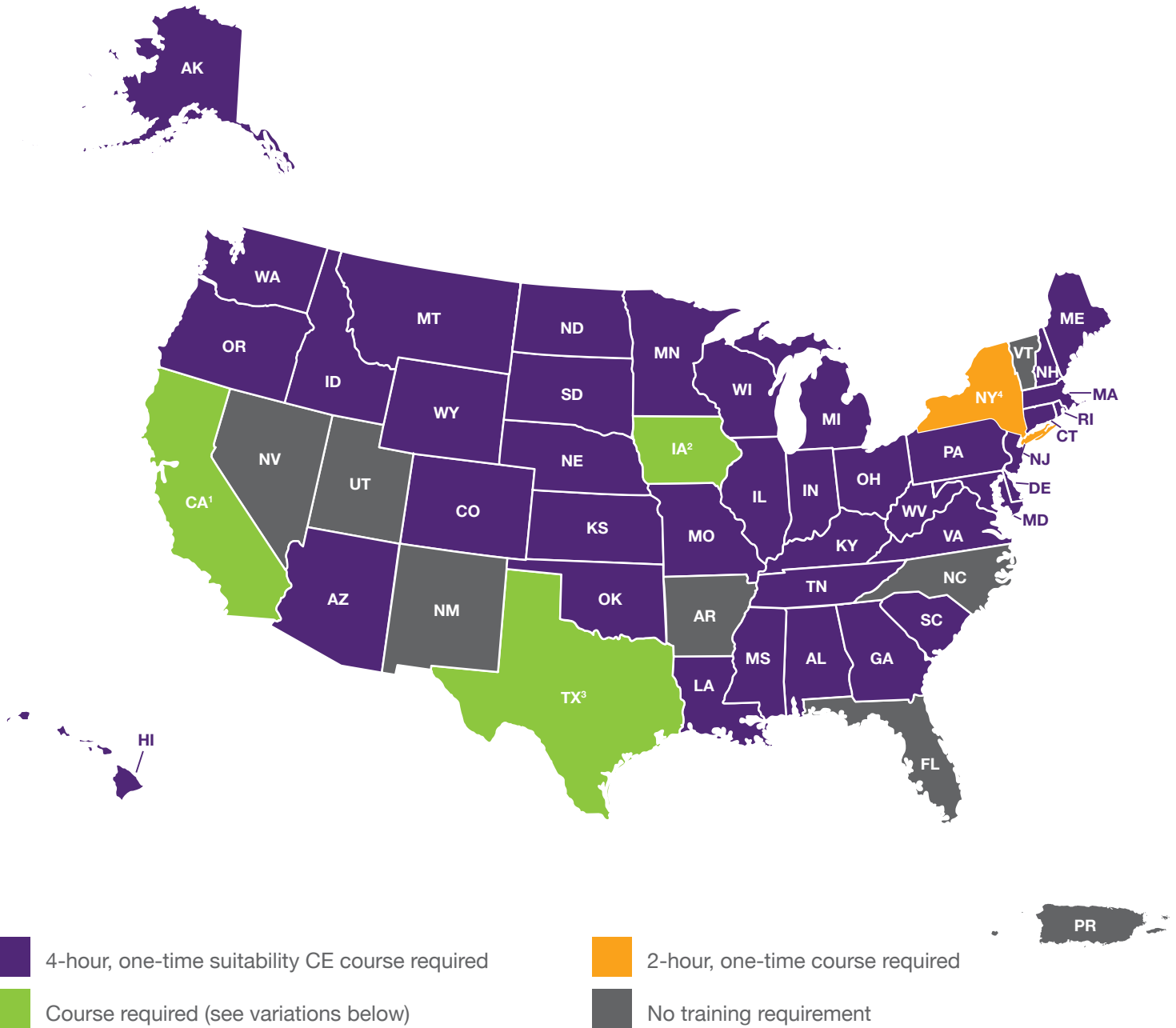




Training Requirements by State



Questions? Contact us at Contracting.Support@fglife.com

¹**California** Annuity: 8 hours for first renewal. 4 hours every renewal thereafter. Bi-annual renewal required.

²**Iowa** Life: 4-hour, one-time indexed-only training course. Annuity: 4-hour, one-time indexed-only training course. One-time Permitted Producer Activities certification.

³**Texas** Annuity: Both resident & non-resident. Accepts suitability training from other states that adopted NAIC regulations. 4-hour, one-time annuity training. Resident only bi-annual renewal required. 8 hours every renewal thereafter.

⁴**New York** Reg. 187 Best Interest for Annuities: Cannot use NY training to satisfy training for other states, nor can we use suitability training from other states for NY.

F&G requires annuity product training in all states, prior to solicitation, regardless if the NAIC Model Act is adopted by the state. New business will be returned as “Agent not in good order.”

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